

4 June 2009 (No. of pages: 33)

Regular Earnings Survey—June 2009

Japanese report: 4 Jun 09

Research Planning Dept
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Universe: 310 major listed companies [DIR310]
(300 non-financials [DIR 300], 10 financials)

Date of survey: 28 May 2009

Summary Table (y/y %)	FY07 Results	08		09 E		Chart 1 10 E	
		Previous	Results	Previous	Revised	Previous	Revised
Sales growth							
DIR 300	6.7	-7.2	-7.6	-10.5	-12.1	3.1	4.0
Manufacturers	7.7	-10.3	-10.6	-13.1	-15.0	4.3	5.5
Basic materials	7.9	-6.3	-6.9	-13.8	-20.1	4.2	7.0
Assemblers	7.0	-15.3	-15.4	-12.9	-13.1	5.4	6.5
Other	9.8	1.3	0.7	-12.9	-15.3	1.4	1.9
Non-manufacturers	4.3	0.6	-0.0	-4.6	-5.6	0.7	0.8
Financials	1.8	-13.0	-15.4	2.2	-3.9	2.9	2.2
DIR 310	6.4	-7.6	-8.1	-9.7	-11.6	3.1	3.9
Operating profit growth							
DIR 300	8.0	-53.4	-53.4	-21.2	-21.8	47.9	53.1
Manufacturers	9.9	-72.5	-71.0	-48.3	-44.6	165.1	160.9
Basic materials	-0.9	-51.4	-53.3	-54.0	-70.7	91.5	204.1
Assemblers	14.2	-92.1	-89.1	Loss	Loss	Profit	Profit
Other	10.5	-34.6	-33.9	19.7	12.9	12.2	10.6
Non-manufacturers	4.1	-12.9	-16.1	-3.0	-5.0	6.1	7.1
Financials	—	—	—	—	—	—	—
DIR 310	—	—	—	—	—	—	—
Recurring profit growth							
DIR 300	6.2	-63.4	-64.0	-8.8	-15.8	58.8	74.8
Manufacturers	7.6	-81.3	-80.6	-39.8	-45.0	226.4	272.3
Basic materials	-3.9	-58.0	-59.4	-54.9	-81.4	115.2	416.3
Assemblers	13.4	Loss	Loss	Loss	Loss	Profit	Profit
Other	5.3	-40.3	-39.3	26.2	16.5	12.6	11.7
Non-manufacturers	3.1	-24.5	-27.8	7.8	1.2	8.6	12.2
Financials	-30.6	Loss	Loss	Profit	Profit	35.1	34.7
DIR 310	1.5	-67.2	-71.7	12.3	15.8	54.7	68.6
Net income growth							
DIR 300	10.0	-86.5	-96.0	99.5	455.3	86.7	132.9
Manufacturers	7.9	Loss	Loss	Profit	Loss	970.3	Profit
Basic materials	-5.3	-80.9	-95.9	-43.0	Loss	254.5	Profit
Assemblers	13.3	Loss	Loss	Loss	Loss	Profit	Profit
Other	7.8	-73.3	-66.8	182.9	115.2	12.9	12.9
Non-manufacturers	15.2	-31.2	-44.3	18.1	29.9	9.2	12.9
Financials	-32.8	Loss	Loss	Profit	Profit	35.2	44.3
DIR 310	4.2	-90.6	Loss	226.5	Profit	76.4	117.1
Assumptions							
Exchange rate Y/\$	114.2	98.3	100.5	85.0	95.0	85.0	95.0
Y/€	161.5	141.8	143.5	115.0	125.0	115.0	125.0
Crude oil price (CIF basis, \$/bbl)	77.9	90.0	90.2	60.0	55.0	60.0	60.0
Official discount rate (%)	0.75	0.30	0.30	0.30	0.30	0.30	0.30
Real GDP growth (%)							
Japan	1.9	-2.6	-3.2	-4.2	-3.6	0.4	0.4
US	2.3	0.3	-0.2	-1.0	-1.6	2.1	2.2
Europe	2.4	-0.3	-0.8	-1.5	-3.0	0.7	0.5
Asia (CY)	9.5	6.4	6.4	3.9	3.0	6.3	6.4

Source: Compiled by DIR.

Notes: 1) Trading house sales figures use gross profit.

2) Substituted pretax income for recurring profit for firms reporting under SEC standards.

E: DIR estimates.

Sales and Earnings Trends

Chart 2

	FY89	90	91	92	93	94	95	96	97	98	99	00	01	02	03	04	05	06	07	08	09 E	10 E		
Sales	○	○	○	→	●	○	○	○	○	●	○	○	→	○	○	○	○	○	○	○	●	●	○	
Operating profit	○	○	●	●	●	○	○	○	○	○	○	○	●	○	○	○	○	○	○	○	○	●	●	○
Recurring profit	○	○	●	●	●	○	○	○	○	→	●	○	○	○	○	○	○	○	○	○	○	○	●	○
Net income	○	○	●	●	●	○	○	○	○	●	●	○	○	○	○	○	○	○	○	○	○	○	○	○

Note: ○ = rise ● = decline → = virtually flat (sales ±1.0% or smaller; profits ±3.0% or smaller)

Y/y %

	FY89	90	91	92	93	94	95	96	97	98	99	00	01	02	03	04	05	06	07	08	09 E	10 E
Sales	10.9	12.1	5.5	-0.5	-2.8	3.0	4.6	8.7	2.6	-2.1	1.8	5.9	0.2	2.4	2.9	5.9	7.8	8.9	6.7	-7.6	-12.1	4.0
Operating profit	10.5	3.0	-5.8	-17.5	-15.2	16.6	20.0	9.3	3.5	-15.9	11.5	21.8	-26.3	35.9	14.4	16.7	11.4	6.7	8.0	-53.4	-21.8	53.1
Recurring profit	10.5	2.2	-16.2	-26.9	-18.0	15.4	33.5	18.3	0.4	-6.6	4.6	38.1	-45.6	73.1	24.9	25.1	12.9	8.9	6.2	-64.0	-15.8	74.8
Net income	10.0	4.9	-16.1	-37.2	-25.0	11.1	73.4	11.7	-16.8	-35.7	15.9	110.7	-86.0	514.1	54.1	31.2	23.4	9.7	10.0	-96.0	455.3	132.9

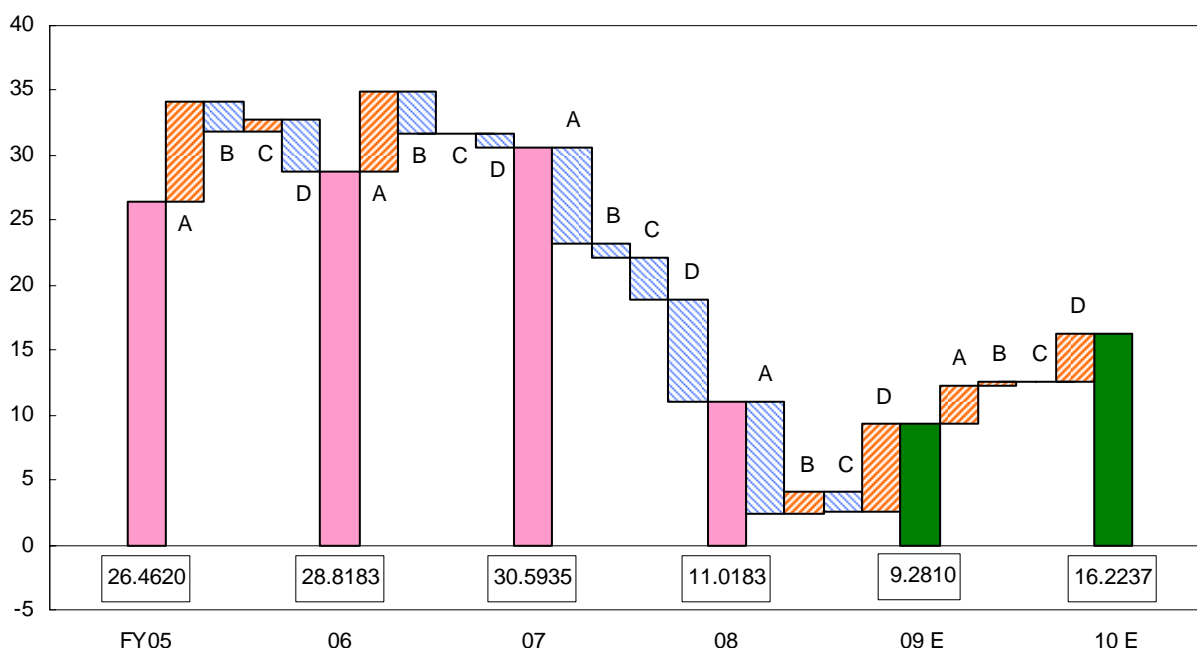
Source: Compiled by DIR.

Note: Coverage; DIR 300.

E: DIR estimates.

Contributions to Recurring Profit (Y tril)

Chart 3



	FY05	06	07	08	09 E	10 E
Total	26.462	28.8183	30.5935	11.0183	9.281	16.2237
Y/y chg		2.3563	1.7752	-19.5752	-1.7374	6.9428
A: Sales increase/decrease		7.6409	6.1499	-7.3506	-8.5952	2.9643
B: Fixed-cost increase/decrease		-2.2256	-3.3259	-1.0658	1.7298	0.3707
C: Forex effect		0.8400	0.0300	-3.3000	-1.6500	0.0000
D: Change in contribution margin ratio		-3.8989	-1.0788	-7.8588	6.7780	3.6078

Source: Compiled by DIR.

Note: Coverage; DIR 300.

E: DIR estimates.

FY08 Earnings: Marked Profit Declines on Global Slowdown, Yen Appreciation

Marked downturn in earnings from 2H

FY08 aggregate earnings for the DIR 300 were as follows: sales, down 7.6% y/y; operating profit, down 53.4%; recurring profit, down 64%; net income, down 96%. From 2H, demand overseas plunged as global economies successively fell into recession. This forced makers and their suppliers to slash production in the automobile industry, where there was a double-digit drop in global sales volume, and in the PC, mobile phone, and digital camera fields. Sales turned down markedly in 2H, contracting 16.9% after gaining 2.4% in 1H due to the strong yen and simultaneous declines in sales volume and selling prices. Steep drops in operating rates squeezed profit, and fixed-cost reductions failed to keep up with the sharp pullback at the top line. In addition, firms adopting accounting standards in line with SEC reporting requirements recorded one-off losses, pushing aggregate earnings for our universe into the red at the recurring and net levels in 2H. Notably, assemblers recorded aggregate recurring losses over the full year as well. The significantly larger drop in net income relative to recurring profit reflects write-downs on investment securities, impairment charges on facilities, and reductions of deferred tax assets.

Profits down in all sectors; automobiles, electrical/electronics posted recurring losses

At the recurring level, all sectors suffered profit declines or fell into losses. Domestic demand-oriented sectors, such as software business, pulp & paper, broadcasters/ad agencies, and toiletries, experienced relatively limited recurring profit declines. On the other hand, profit declines were severe for exporters—automobiles, electrical/electronics, and precision instruments accounted for 60% of the aggregate profit decline. In fact, the automobile and electrical/electronics sectors fell into the red. All three sectors experienced severe headwinds from the strong yen. In addition, the automobiles sector was hit by volume declines and higher material costs, while electrical/electronics and precision instruments were hurt by slack global demand growth for hi-tech products, lower selling prices, and restructuring expenses.

Results differed little from our forecasts

Aggregate sales, operating profit, and recurring profit were virtually in line with our previous forecasts (released on 26 Feb 2009). That said, profit for manufacturers topped our estimate, while profit for non-manufacturers fell short. The overshoot for manufacturers likely reflects better-than-expected progress in cutting costs by assemblers, while the shortfall for non-manufacturers is chiefly attributable to increases in investment security write-downs and overpaid interest refund expenses. At the net level, earnings fell short of our forecasts in almost all sectors, chiefly due to sharp increases in impairment losses in response to the marked deterioration in the earnings environment.

Recurring profit exceeded our forecasts in 15 sectors, and fell short in 13. Electrical/electronics topped our estimate, as the recovery in demand on progress in inventory cutbacks was stronger than anticipated. On the other hand, trading houses (wider inventory write-downs, write-downs on investment securities) and non-banks (increased overpaid interest refund expenses) undershot significantly.

Sales, profit declined from 1H for assemblers; basic materials hit from 2H

On a half-year basis, earnings deteriorated from the top line downward. Aggregate sales gained 2.4% y/y in 1H, but turned down 16.9% in 2H. Operating profit slid 17.1% in 1H and plunged 89.7% in 2H. At the recurring level, profit dived 19.6% in 1H, and earnings dipped into the red in 2H. Sales and profit declined for assemblers from 1H, and the fallout spread to basic materials in 2H amid moves to pare inventories.

Best/worst Profit Contributors (FY08; Y bil)				Chart 4			
Operating profit	Y/y chg	% shr	Y/y %	Recurring profit	Y/y chg	% shr	Y/y %
DIR 300	-16,518.4	-100.0	-53.4	DIR 300	-19,575.2	-100.0	-64.0
Trading houses	307.3	1.9	21.2	Software business	-10.2	-0.1	-5.0
Amusement	25.3	0.2	3.9	Pulp & paper	-22.7	-0.1	-27.5
Software business	-4.1	-0.0	-2.2	Broadcasters/ad agencies	-31.5	-0.2	-9.6
Pulp & paper	-19.7	-0.1	-22.5	Amusement	-34.0	-0.2	-5.6
Broadcasters/ad agencies	-31.0	-0.2	-10.1	Toiletries	-36.2	-0.2	-15.3
Chemicals	-914.8	-5.5	-66.0	Chemicals	-928.4	-4.7	-70.6
Petroleum	-1,009.5	-6.1	-80.1	Petroleum	-1,086.1	-5.5	-80.1
Precision instruments	-1,266.0	-7.7	-59.7	Precision instruments	-1,324.2	-6.8	-63.8
Electrical/electronics	-3,356.4	-20.3	Loss	Electrical/electronics	-4,376.0	-22.4	Loss
Automobiles	-5,853.4	-35.4	Loss	Automobiles	-6,155.7	-31.4	Loss

Source: Compiled by DIR.

FY08 Results vs. Previous Estimates (Y bil)				Chart 5			
	(26 Feb 2009)		Results				
	Previous estimates		Results		Difference from previous estimate		
	Amount	Y/y %	Amount	Y/y %	Amount	% chg	
Sales	369,856.6	-7.2	368,239.6	-7.6	-1,617.0	-0.4	
Operating profit	14,434.3	-53.4	14,435.2	-53.4	0.8	0.0	
Recurring profit	11,185.5	-63.4	11,018.3	-64.0	-167.2	-1.5	
Net income	2,382.5	-86.5	699.5	-96.0	-1,683.0	-70.6	

Sectors with largest upward/downward revisions in recurring profit estimates

DIR 300	11,185.5	-63.4	11,018.3	-64.0	-167.2	-1.5
Electrical/electronics	-1,415.0	Loss	-1,278.4	Loss	136.6	Loss
Automobiles	-445.6	Loss	-316.7	Loss	128.8	Loss
Amusement	489.9	-19.5	574.5	-5.6	84.6	17.3
Shipbuilders/plant equipment	185.0	-34.9	238.7	-16.0	53.7	29.0
Pharmaceuticals	995.2	-26.0	1,027.3	-23.6	32.2	3.2
Chemicals	470.3	-64.2	386.8	-70.6	-83.5	-17.8
Machinery	691.0	-49.5	597.6	-56.3	-93.4	-13.5
Telecommunications	1,646.0	-4.9	1,545.6	-10.7	-100.4	-6.1
Non-banks	-129.8	Loss	-241.4	Loss	-111.6	Loss
Trading houses	1,418.0	-16.9	1,252.4	-26.6	-165.6	-11.7

Source: Compiled by DIR.

Sales Growth vs. Operating Profit Growth (FY08; DIR 300 universe)				Chart 6	
	Profit increase	Profit decline	Total		
Sales increase	41	44	85	Companies with operating losses: 40 Companies with recurring losses: 62	
Sales decline	14	201	215		
Total	55	245	300		

Source: Compiled by DIR.

Notes: 1) Increase/decline in sales and profit indicates number of companies projected to post higher/lower sales and operating profit over FY07.
2) Companies projecting shrinking losses included in those posting profit increases. Those projecting flat sales or operating profit included in those posting sales or profit increases.

FY09 Outlook: Back-to-back Declines in Profits, But Expect Rebound in 2H

Fixed-cost reductions accelerating amid sustained sales declines

Our FY09 forecasts call for a 12.1% y/y drop in sales, a 21.8% contraction in operating profit, a 15.8% decline in recurring profit, and a 455.3% rise in net income. These figures represent back-to-back declines in sales and operating and recurring profit, as well as a double-digit drop in sales. The main causes of sales contraction will likely be (1) the strong yen, (2) lower global automobile sales volume, (3) selling price declines for digital home appliances, (4) lower crude oil prices, and (5) lower steel sales volume. Although we see the top-line decline picking up speed, recurring profit should only fall 15.8% due to (1) streamlining benefits, and (2) the absence of year-earlier write-downs and impairment charges on facilities. We expect net income to turn back up on a significant contraction in extraordinary losses, as write-downs on investment securities have likely run their course.

Firms will likely step up reductions in fixed costs (sum of personnel expenses, depreciation, net financial expenses). We expect a ¥1.7 trillion or 24% y/y reduction in aggregate fixed costs to boost profits. Interest-bearing debt increased in FY08, so net financial expenses will likely grow, but overall, the rate of fixed-cost reductions should top FY01 thanks to lower personnel expenses and depreciation (massive impairment charges booked in FY08). In addition, profit declines should narrow y/y due to reduced costs, including lower material costs, for the automobiles sector, and restructuring benefits in AV/home appliance businesses for electrical/electronics.

Restructuring benefits, stable, low resource prices to drive largest profit gains

We call for recurring profit gains (including narrowing of losses) in ten sectors, and recurring profit declines in 18. We expect the largest y/y increases in recurring profit for electrical/electronics, electric/gas utilities, and petroleum. Recurring losses should narrow in the electrical/electronics sector (expect return to profitability at operating level) thanks to ramped-up production after the completion of inventory cutbacks, and restructuring-driven cost reductions. Electric/gas utilities should benefit from lower crude oil and LNG prices, and the partial resumption of operations at certain nuclear power plants. Improvement in inventory valuations will likely spur profit growth in the petroleum sector, though we envisage a drop in recurring profit barring the impact of this due to worsening earnings in exploration/production operations. Meanwhile, we expect sharp declines in recurring profit for steel, automobiles, and precision instruments. Steelmakers will likely suffer as inventory cutbacks by customers severely impact demand with a time lag. Our automobile forecast reflects the expected impact of the yen's appreciation and global volume declines. For precision instruments, weaker digital camera shipments, restructuring expenses, and the strong yen should be the major drags.

Lifted LCD TV shipment assumption

Compared with our 26 February forecasts, we see sharper drops in sales, operating profit, and recurring profit: 12.1% (10.5% as of Feb); 21.8% (21.2%); 15.8% (8.8%). We also lowered our aggregate recurring profit estimate. By sector, we raised our recurring profit outlook for four sectors, and cut it for 24 sectors. We upgraded our estimate for electrical/electronics to reflect (1) our revised foreign exchange rate assumptions, (2) our raised LCD TV shipment assumption, and (3) higher expectations of restructuring benefits. Our raised forecast for automobiles factors in (1) our revised foreign exchange rate assumptions, and (2) larger-than-expected fixed-cost reductions. We also lifted our outlook for non-banks to incorporate year-earlier reserve provisions. On the other hand, we slashed our estimates for steel (lower demand), trading houses (resource price assumptions cut), and amusement (hardware, software sales outlooks lowered due to delays in launches of major titles).

***Still anticipate recovery
from 2H FY09***

We forecast sales to contract 21.1% y/y in 1H and 1.9% in 2H, operating profit to plummet 72.8% before rebounding 389.9% in 2H, and recurring profit to plunge 80.9% before moving back into the black in 2H. Completion of inventory cutbacks and benefits from government economic stimulus packages should significantly slow the pace of sales contraction in 2H, allowing firms to more easily realize benefits from cost cutting.

Best/worst Profit Contributors (FY09 E; Y bil)							Chart 7		
Operating profit				Recurring profit					
	Y/y chg	% shr	Y/y %		Y/y chg	% shr	Y/y %		
DIR 300	-3,139.9	-100.0	-21.8	DIR 300	-1,737.4	-100.0	-15.8		
Electric/gas utilities	707.2	22.5	172.1	Electrical/electronics	828.5	47.7	Loss		
Petroleum	395.5	12.6	157.2	Electric/gas utilities	730.0	42.0	447.8		
Electrical/electronics	283.5	9.0	Profit	Petroleum	372.5	21.4	138.2		
Non-banks	186.4	5.9	Loss	Non-banks	236.8	13.6	Loss		
Pharmaceuticals	177.5	5.7	17.4	Amusement	215.5	12.4	37.5		
Machinery	-518.5	-16.5	-73.4	Machinery	-424.5	-24.4	-71.0		
Precision instruments	-618.8	-19.7	-72.3	Trading houses	-445.9	-25.7	-35.6		
Automobiles	-726.2	-23.1	Loss	Precision instruments	-543.7	-31.3	-72.5		
Trading houses	-777.2	-24.8	-44.2	Automobiles	-625.9	-36.0	Loss		
Steel	-1,152.2	-36.7	-99.7	Steel	-1,165.9	-67.1	Loss		

Source: Compiled by DIR.
E: DIR estimates.

FY09 Estimates vs. Previous Estimates (Y bil)						Chart 8	
	(26 Feb 2009)			(28 May 2009)			
	Previous estimates		Y/y %	Revised estimates		Difference from previous estimate	
	Amount	Y/y %		Amount	Y/y %	Amount	% chg
Sales	331,105.5	-10.5		323,618.3	-12.1	-7,487.2	-2.3
Operating profit	11,379.8	-21.2		11,295.3	-21.8	-84.5	-0.7
Recurring profit	10,199.1	-8.8		9,281.0	-15.8	-918.1	-9.0
Net income	4,752.1	99.5		3,884.2	455.3	-867.9	-18.3

Sectors with largest upward/downward revisions in recurring profit estimates

DIR 300	10,199.1	-8.8	9,281.0	-15.8	-918.1	-9.0
Electrical/electronics	-960.2	Loss	-449.9	Loss	510.3	Loss
Automobiles	-1,132.2	Loss	-942.6	Loss	189.6	Loss
Non-banks	-80.0	Loss	-4.6	Loss	75.4	Loss
Electric/gas utilities	885.0	276.6	893.0	447.8	8.0	0.9
Software business	168.7	-11.8	164.1	-14.7	-4.6	-2.7
Telecommunications	1,752.0	6.4	1,617.0	4.6	-135.0	-7.7
Freight transport/warehousing	534.0	-21.4	384.0	-44.8	-150.0	-28.1
Amusement	944.7	92.8	790.0	37.5	-154.7	-16.4
Trading houses	993.5	-29.9	806.5	-35.6	-187.0	-18.8
Steel	263.0	-75.7	-80.0	Loss	-343.0	Loss

Source: Compiled by DIR.

Sales Growth vs. Operating Profit Growth (FY09 E; DIR 300 universe)				Chart 9	
	Profit increase	Profit decline	Total		
Sales increase	51	18	69		
Sales decline	69	162	231		
Total	120	180	300		

Companies with operating losses: 53
Companies with recurring losses: 65

Source: Compiled by DIR.

Notes: 1) Increase/decline in sales and profit indicates number of companies projected to post higher/lower sales and operating profit over FY08.
2) Companies projecting shrinking losses included in those posting profit increases. Those projecting flat sales or operating profit included in those posting sales or profit increases.

E: DIR estimates.

FY10 Outlook: Profits to Surge on Sales Recovery, Benefits from Fixed-cost Cuts

Profit to surge on upturn in sales

For FY10, we foresee y/y growth of 4% in sales, 53.1% in operating profit, 74.8% in recurring profit, and 132.9% in net income. Sales and profits should return to a growth trajectory for the first time in three years, as the global economy will likely stage a recovery (albeit mild) and negatives from a strong yen should be absent. A return to sales growth should support significant profit gains, as benefits from sustained fixed-cost reductions emerge. However, even with an over 70% y/y advance, our aggregate recurring profit forecast is capped at just above 50% of the record performance in FY07.

The global economic recovery should be very mild, making an early return to levels prior to the demand plunge unlikely. Capacity cuts are also a possibility, but a meaningful recovery should begin once such cutbacks have run their course.

Assemblers to drive profit growth on global economic recovery, absence of demerits from strong yen

We expect recurring profit to advance in 26 of 28 industries and drop in two. Assemblers—automobiles, electrical/electronics, and precision instruments—are likely to see the biggest y/y improvements in recurring profit. All three of these industries should enjoy profit boosts from the absence of drags from a strong yen. We expect automobiles to enjoy a global recovery in sales. Electrical/electronics should see a recovery in demand for PCs and mobile phones, as well as lower fixed costs stemming from restructuring. Lower restructuring costs should help precision instruments. We expect electrical/electronics and precision instruments to move into the black at the recurring level. Meanwhile, we forecast profit declines in electric/gas utilities (drag from fuel cost adjustments) and non-banks (drags from introduction of per-borrowing loan ceilings).

Growth rates higher than previous forecasts

Our revised forecasts call for y/y advances of 4% for the top line (vs. 3.1% gain previously), 53.1% for operating profit (47.9% gain), and 74.8% for recurring profit (58.8% gain). Although our aggregate sales forecast is 1.4% lower than our previous estimate, operating profit is 2.8% higher. Recurring profit is roughly unchanged. We lifted our aggregate recurring profit figure for seven industries and lowered it for 21. As with our FY09 forecasts, raised expectations for benefits from restructuring and cost-cutting initiatives in electrical/electronics and automobiles prompted upgrades. Meanwhile, we significantly downgraded telecommunications (higher handset sales commissions; lower estimates for non-telecommunications segments, including system integration, real estate and finance), passenger transport (lowered *Shinkansen* demand expectations), and steel (reduced steel sales volume assumption).

We see momentum easing in 2H. In 1H, we envisage y/y growth of 4.5% in sales, 108.7% in operating profit, and 192% in recurring profit. For 2H, we foresee expansion of 3.5% in sales, 28.2% in operating profit, and 33.3% in recurring profit.

Best/worst Profit Contributors (FY10 E; Y bil)							Chart 10		
Operating profit				Recurring profit					
	Y/y chg	% shr	Y/y %		Y/y chg	% shr	Y/y %		
DIR 300	6,000.3	100.0	53.1	DIR 300	6,942.8	100.0	74.8		
Automobiles	1,931.2	32.2	Profit	Automobiles	1,980.6	28.5	Profit		
Electrical/electronics	1,081.8	18.0	546.6	Electrical/electronics	1,498.7	21.6	Profit		
Precision instruments	638.5	10.6	269.5	Precision instruments	648.4	9.3	314.0		
Steel	512.5	8.5	12,812.5	Steel	569.5	8.2	Profit		
Chemicals	366.9	6.1	150.1	Trading houses	415.5	6.0	51.5		
Construction/home fixtures	17.4	0.3	4.1	Pulp & paper	19.0	0.3	13.9		
Pulp & paper	14.0	0.2	8.9	Construction/home fixtures	15.4	0.2	3.6		
Software business	11.5	0.2	7.3	Software business	12.2	0.2	7.4		
Non-banks	-121.6	-2.0	Loss	Non-banks	-105.5	-1.5	Loss		
Electric/gas utilities	-236.0	-3.9	-21.1	Electric/gas utilities	-236.0	-3.4	-26.4		

Source: Compiled by DIR.
E: DIR estimates.

FY10 Estimates vs. Previous Estimates (Y bil)						Chart 11	
	(26 Feb 2009)			(28 May 2009)			
	Previous estimates		Y/y %	Revised estimates		Difference from previous estimate	
	Amount	Y/y %		Amount	Y/y %	Amount	% chg
Sales	341,413.4	3.1	336,560.8	4.0	-4,852.5	-1.4	
Operating profit	16,832.3	47.9	17,295.6	53.1	463.3	2.8	
Recurring profit	16,199.1	58.8	16,223.7	74.8	24.6	0.2	
Net income	8,870.8	86.7	9,047.2	132.9	176.4	2.0	

Sectors with largest upward/downward revisions in recurring profit estimates

DIR 300	16,199.1	58.8	16,223.7	74.8	24.6	0.2
Electrical/electronics	468.7	Profit	1,048.8	Profit	580.1	123.8
Precision instruments	551.5	143.2	854.9	314.0	303.4	55.0
Automobiles	852.2	Profit	1,038.0	Profit	185.8	21.8
Nonferrous metals	111.0	Profit	152.0	Profit	41.0	36.9
Glass and ceramics	245.5	156.3	273.2	251.6	27.7	11.3
Amusement	965.5	2.2	876.0	10.9	-89.5	-9.3
Machinery	501.9	81.9	390.9	125.8	-111.1	-22.1
Steel	607.5	131.0	489.5	Profit	-118.0	-19.4
Passenger transport	796.0	49.1	677.5	76.4	-118.5	-14.9
Telecommunications	1,819.0	3.8	1,683.0	4.1	-136.0	-7.5

Source: Compiled by DIR.

Sales Growth vs. Operating Profit Growth (FY10 E; DIR 300 universe)				Chart 12	
	Profit increase	Profit decline	Total		
Sales increase	236	8	244	Companies with operating losses: 12	
Sales decline	29	27	56	Companies with recurring losses: 17	
Total	265	35	300		

Source: Compiled by DIR.

Notes: 1) Increase/decline in sales and profit indicates number of companies projected to post higher/lower sales and operating profit over FY09.
2) Companies projecting shrinking losses included in those posting profit increases. Those projecting flat sales or operating profit included in those posting sales or profit increases.

E: DIR estimates.

Sector Breakdown (y/y %)											Chart 13		
	Sales growth			Op profit growth			Rec profit growth			Net income growth			
	FY08	09 E	10 E	08	09 E	10 E	08	09 E	10 E	08	09 E	10 E	
Textiles	-11.4	-7.1	4.2	-70.2	-19.8	70.0	-80.3	-29.5	141.6	Loss	Loss	Profit	
Pulp & paper	-2.1	-6.0	0.9	-22.5	130.9	8.9	-27.5	129.4	13.9	Loss	Profit	14.7	
Chemicals	-7.8	-16.7	6.5	-66.0	-48.2	150.1	-70.6	-52.1	210.5	Loss	Profit	1,661.4	
Glass and ceramics	-12.2	-16.6	4.5	-46.0	-57.2	154.2	-60.7	-58.1	251.6	Loss	Loss	Profit	
Steel	3.6	-30.5	10.3	-29.3	-99.7	12,812.5	-33.4	Loss	Profit	-55.5	Loss	Profit	
Nonferrous metals	-16.8	-22.1	8.7	-93.0	-45.1	591.1	-94.5	Loss	Profit	Loss	Loss	Profit	
Basic materials	-6.9	-20.1	7.0	-53.3	-70.7	204.1	-59.4	-81.4	416.3	-95.9	Loss	Profit	
Machinery	-11.1	-22.2	7.2	-49.4	-73.4	115.1	-56.3	-71.0	125.8	-64.5	-77.5	237.4	
Electrical/electronics	-13.1	-7.5	2.4	Loss	Profit	546.6	Loss	Loss	Profit	Loss	Loss	Profit	
Automobiles	-19.1	-17.7	10.5	Loss	Loss	Profit	Loss	Loss	Profit	Loss	Loss	Profit	
Precision instruments	-11.6	-10.9	7.0	-59.7	-72.3	269.5	-63.8	-72.5	314.0	Loss	Profit	499.0	
Assemblers	-15.4	-13.1	6.5	-89.1	Loss	Profit	Loss	Loss	Profit	Loss	Loss	Profit	
Foods	4.5	-5.1	0.5	-7.9	-10.0	12.6	-15.0	2.4	12.1	-39.2	28.5	13.3	
Pharmaceuticals	2.8	4.9	1.7	-15.1	17.4	2.9	-23.6	17.5	5.4	-51.6	94.4	4.3	
Toiletries	-5.8	-3.4	2.4	-14.6	-6.6	13.4	-15.3	-4.1	13.2	-14.9	-6.2	14.2	
Petroleum	-1.0	-33.4	3.8	-80.1	157.2	10.4	-80.1	138.2	10.6	Loss	Profit	22.0	
Shipbuilders/plant equipment	-2.9	-8.4	1.4	-15.6	-47.5	60.7	-16.0	-62.7	98.9	-60.7	-35.6	97.9	
Other manufacturing	0.7	-15.3	1.9	-33.9	12.9	10.6	-39.3	16.5	11.7	-66.8	115.2	12.9	
MANUFACTURERS	-10.6	-15.0	5.5	-71.0	-44.6	160.9	-80.6	-45.0	272.3	Loss	Loss	Profit	
Construction/home fixtures	0.6	-4.5	-2.0	-23.0	-4.9	4.1	-28.2	4.3	3.6	-77.2	217.2	10.5	
Trading houses	9.3	-17.4	7.2	21.2	-44.2	23.9	-26.6	-35.6	51.5	-30.0	-31.6	39.9	
Retailing	-0.7	-2.1	1.7	-10.3	-2.4	8.9	-11.2	-2.7	10.1	-41.5	41.4	24.0	
Non-banks	-8.4	-11.6	-7.5	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Loss	
Real estate	4.6	0.4	3.4	-17.3	-7.1	13.0	-24.6	-10.1	16.3	-30.3	-1.8	18.1	
Passenger transport	-3.9	-4.2	2.0	-24.2	-27.2	33.3	-33.9	-44.8	76.4	-37.7	-49.8	117.2	
Freight transport/warehousing	-3.6	-18.1	4.6	-28.1	-50.5	31.4	-27.8	-53.4	32.7	-39.0	-52.3	46.9	
Electric/gas utilities	5.9	-10.8	-1.9	-42.7	172.1	-21.1	-66.7	447.8	-26.4	Loss	Profit	-39.2	
Telecommunications	-2.5	-0.7	0.4	-8.9	3.4	4.1	-10.7	4.6	4.1	-10.7	0.2	4.2	
Broadcasters/ad agencies	-4.1	-7.1	2.5	-10.1	-20.0	20.3	-9.6	-20.2	18.7	-55.6	79.5	19.6	
Amusement	0.6	4.8	0.9	3.9	15.4	5.7	-5.6	37.5	10.9	0.8	49.9	9.7	
Software business	-0.1	-3.0	1.7	-2.2	-15.5	7.3	-5.0	-14.7	7.4	-23.3	14.9	8.5	
Services	2.9	0.5	2.4	-10.5	0.8	9.2	-12.4	-6.3	17.9	-37.2	43.5	17.9	
NON-MANUFACTURERS	-0.0	-5.6	0.8	-16.1	-5.0	7.1	-27.8	1.2	12.2	-44.3	29.9	12.9	
DIR 300	-7.6	-12.1	4.0	-53.4	-21.8	53.1	-64.0	-15.8	74.8	-96.0	455.3	132.9	
FINANCIALS	-15.4	-3.9	2.2	—	—	—	Loss	Profit	34.7	Loss	Profit	44.3	
DIR 300	-8.1	-11.6	3.9	—	—	—	-71.7	15.8	68.6	Loss	Profit	117.1	

Source: Compiled by DIR.

E: DIR estimates.

Gaps in Timing of Rebounds in Earnings and Real Demand

Reasons: (1) inventory reductions, (2) M&A (goodwill amortization), (3) restructuring, (4) regulatory changes

A: Earnings, real demand both return to y/y growth, coincidentally.

B: Corporate profits return to y/y growth.

C: Real demand for products/services return to y/y growth

Outlook for Return to Y/y Growth											Chart 14
	Y/y chg		FY08 Jan-Mar	FY09			FY10				
	Earnings	Real demand		Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar
Textiles	→	→					A				
Pulp & paper					A						
Chemicals							A				
Glass and ceramics						A					
Steel	←						A				
Nonferrous metals							A				
Machinery	←	←←		C			B				
Electrical/electronics											
Industrial electronics	←					A					
Consumer electronics						A					
Electronic components	←	←				B	C				
Automobiles											
Automobiles							A				
Auto parts	→						A				
Precision instruments	←	←				A					
Foods					B						
Pharmaceuticals				B							
Toiletries	→					A					
Petroleum						B					
Shipbuilders/plant equipment	←←	←←				A					
Construction/home fixtures					B						C
Trading houses						C	B				
Retailing											
Major retailers							A				
Specialty stores						A					
Real estate											
Condominium		←←				C		B			
Office		→						B		C	
Passenger transport							A				
Freight transport/warehousing							A				
Electric/gas utilities			B				C				
Telecommunications		→→					C				
Broadcasters/ad agencies							A				
Amusement											
Software business	←←	←←				A					
Services							C	B			

Notes: 1) Pharmaceuticals: Profits returning to y/y growth on diminished negatives from M&A-related expenses.

2) Petroleum: No upturn in real demand for products/services expected during this period.

3) Telecommunications: Limited negatives from economic downturn, so earnings have not deteriorated significantly.

4) Games: Hardware diffusion likely to peak in Oct-Dec 2009 followed by accelerated profit growth on greater software sales.

Impact of Y5 Change on Recurring Profit (consol; Y bil)

Chart 15

	FY09 E					10 E				
	Revised recurring profit	Net effect			Recurring profit	Revised recurring profit	Net effect			Recurring profit
		Chg to Y90/\$	Chg to Y120/€				Chg to Y90/\$	Chg to Y120/€		
Textiles	35.3	-0.9	0.1	-0.9	34.5	85.3	-0.9	0.1	-0.9	84.5
Pulp & paper	137.0	6.5	6.5	0.0	143.5	156.0	6.5	6.5	0.0	162.5
Chemicals	185.4	-38.0	-34.0	-4.0	147.4	575.7	-40.0	-36.0	-4.0	535.7
Glass and ceramics	77.7	-1.4	-0.5	-0.9	76.4	273.2	-1.4	-0.5	-0.9	271.9
Steel	-80.0	17.5	17.5	0.0	-62.5	489.5	5.0	5.0	0.0	494.5
Nonferrous metals	-20.0	-7.0	-7.0	0.0	-27.0	152.0	-8.0	-8.0	0.0	144.0
Basic materials	335.4	-23.2	-17.4	-5.8	312.2	1,731.7	-38.7	-32.9	-5.8	1,693.0
Machinery	173.1	-55.5	-38.5	-17.0	117.6	390.9	-55.5	-38.5	-17.0	335.4
Electrical/electronics	-449.9	-162.0	-101.0	-61.0	-611.9	1,048.8	-177.0	-114.0	-63.0	871.8
Automobiles	-942.6	-354.0	-298.0	-56.0	-1,296.6	1,038.0	-448.0	-381.0	-67.0	590.0
Precision instruments	206.5	-107.5	-57.5	-50.0	99.0	854.9	-125.0	-70.0	-55.0	729.9
Assemblers	-1,012.9	-679.0	-495.0	-184.0	-1,691.9	3,332.6	-805.5	-603.5	-202.0	2,527.1
Foods	780.3	2.4	2.5	-0.1	782.7	875.1	-0.6	-0.3	-0.3	874.5
Pharmaceuticals	1,207.2	-44.5	-43.0	-1.5	1,162.7	1,272.9	-49.5	-48.0	-1.5	1,223.4
Toiletries	192.9	-2.4	-1.9	-0.5	190.5	218.4	-2.6	-2.1	-0.5	215.8
Petroleum	642.0	12.1	12.1	0.0	654.1	710.0	13.5	13.5	0.0	723.5
Shipbuilders/plant equipment	89.0	-40.5	-34.0	-6.5	48.5	177.0	-41.0	-34.0	-7.0	136.0
Other manufacturing	2,911.4	-72.9	-64.3	-8.6	2,838.4	3,253.4	-80.2	-70.9	-9.3	3,173.2
MANUFACTURERS	2,233.8	-775.1	-576.7	-198.4	1,458.7	8,317.6	-924.4	-707.3	-217.1	7,393.2
Construction/home fixtures	422.2	-0.2	-0.2	0.0	422.0	437.6	-0.1	-0.1	0.0	437.5
Trading houses	806.5	-42.0	-42.0	0.0	764.5	1,222.0	-42.0	-42.0	0.0	1,180.0
Retailing	907.3	-4.5	-4.0	-0.5	902.8	998.8	-5.1	-4.5	-0.6	993.7
Non-banks	-4.6	0.0	0.0	0.0	-4.6	-110.1	0.0	0.0	0.0	-110.1
Real estate	356.0	-0.5	-0.5	0.0	355.5	414.0	-0.5	-0.5	0.0	413.5
Passenger transport	384.0	9.2	9.2	0.0	393.2	677.5	22.1	22.1	0.0	699.6
Freight transport/warehousing	223.9	-18.6	-18.6	0.0	205.3	297.1	-18.6	-18.6	0.0	278.5
Electric/gas utilities	893.0	44.5	44.5	0.0	937.5	657.0	0.0	0.0	0.0	657.0
Telecommunications	1,617.0	0.0	0.0	0.0	1,617.0	1,683.0	0.0	0.0	0.0	1,683.0
Broadcasters/ad agencies	236.5	0.0	0.0	0.0	236.5	280.7	0.0	0.0	0.0	280.7
Amusement	790.0	-104.0	-47.0	-57.0	686.0	876.0	-108.0	-48.0	-60.0	768.0
Software business	164.1	0.0	0.0	0.0	164.1	176.3	0.0	0.0	0.0	176.3
Services	251.2	0.0	0.0	0.0	251.2	296.2	0.0	0.0	0.0	296.2
NON-MANUFACTURERS	7,047.1	-116.1	-58.6	-57.5	6,931.0	7,906.1	-152.2	-91.6	-60.6	7,753.9
DIR 300	9,281.0	-891.2	-635.3	-255.9	8,389.7	16,223.7	-1,076.6	-798.9	-277.7	15,147.1
Y/y %	-15.8				-23.9	74.8				80.5

Source: Compiled by DIR.

E: DIR estimates.

Sales and Operating Profit by Sector (consol; Y bil)					Chart 16			
	Sales				Operating profit			
	FY07	08	09 E	10 E	07	08	09 E	10 E
Textiles	4,276.3	3,790.2	3,522.0	3,670.0	293.3	87.3	70.0	119.0
Pulp & paper	2,965.4	2,901.9	2,728.0	2,752.0	87.8	68.0	157.0	171.0
Chemicals	17,708.7	16,322.7	13,600.0	14,488.0	1,386.9	472.1	244.4	611.3
Glass and ceramics	4,750.5	4,171.9	3,480.8	3,638.0	512.7	277.1	118.7	301.7
Steel	13,464.4	13,944.5	9,692.0	10,689.0	1,636.1	1,156.2	4.0	516.5
Nonferrous metals	9,630.9	8,008.3	6,237.0	6,777.0	585.1	41.0	22.5	155.5
Basic materials	52,796.1	49,139.6	39,259.8	42,014.0	4,501.9	2,101.7	616.6	1,875.0
Machinery	10,437.8	9,279.5	7,221.6	7,741.4	1,395.2	706.6	188.1	404.6
Electrical/electronics	67,061.2	58,299.4	53,927.4	55,215.6	3,270.8	-85.6	197.9	1,279.7
Automobiles	77,440.4	62,653.9	51,574.0	57,015.0	5,742.6	-110.7	-836.9	1,094.3
Precision instruments	20,202.8	17,858.6	15,919.5	17,037.2	2,121.7	855.7	236.9	875.4
Assemblers	175,142.3	148,091.3	128,642.5	137,009.2	12,530.3	1,366.0	-214.0	3,654.0
Foods	19,261.7	20,135.9	19,103.5	19,197.0	960.3	884.1	796.1	896.5
Pharmaceuticals	5,596.4	5,755.8	6,037.5	6,142.5	1,202.9	1,021.6	1,199.1	1,233.7
Toiletries	2,949.4	2,778.4	2,685.0	2,750.5	240.9	205.7	192.2	218.0
Petroleum	22,722.0	22,503.9	14,990.0	15,560.0	1,261.0	251.5	647.0	714.0
Shipbuilders/plant equipment	7,870.1	7,642.6	6,998.0	7,096.0	327.7	276.4	145.0	233.0
Other manufacturing	58,399.7	58,816.6	49,814.0	50,746.0	3,992.8	2,639.3	2,979.4	3,295.2
MANUFACTURERS	286,338.0	256,047.5	217,716.3	229,769.2	21,025.0	6,107.0	3,382.0	8,824.2
Construction/home fixtures	16,726.8	16,831.2	16,069.5	15,752.1	574.9	442.4	420.9	438.3
Trading houses	4,686.3	5,120.0	4,230.4	4,535.8	1,449.4	1,756.7	979.5	1,214.0
Retailing	22,171.6	22,017.2	21,558.7	21,917.9	1,011.5	907.6	886.1	964.7
Non-banks	2,158.8	1,977.2	1,747.9	1,617.3	352.9	-189.4	-3.0	-124.6
Real estate	3,473.0	3,631.2	3,645.0	3,770.0	593.9	491.5	456.5	516.0
Passenger transport	12,322.0	11,841.8	11,346.0	11,571.0	1,426.1	1,080.5	786.5	1,048.5
Freight transport/warehousing	8,045.6	7,755.4	6,350.0	6,643.0	644.9	463.7	229.6	301.7
Electric/gas utilities	15,129.8	16,017.3	14,280.0	14,010.0	717.5	410.8	1,118.0	882.0
Telecommunications	14,277.2	13,913.8	13,819.0	13,875.0	1,705.1	1,553.0	1,605.0	1,671.0
Broadcasters/ad agencies	5,131.6	4,919.4	4,569.0	4,681.0	307.6	276.6	221.4	266.4
Amusement	3,400.4	3,419.4	3,582.5	3,616.0	655.6	680.9	785.5	830.0
Software business	1,945.2	1,943.8	1,884.6	1,916.8	190.4	186.3	157.5	169.0
Services	2,725.7	2,804.3	2,819.4	2,885.7	298.9	267.6	269.8	294.5
NON-MANUFACTURERS	112,194.1	112,192.2	105,902.0	106,791.6	9,928.6	8,328.1	7,913.3	8,471.5
DIR 300	398,532.1	368,239.6	323,618.3	336,560.8	30,953.6	14,435.2	11,295.3	17,295.6
FINANCIALS	28,350.0	23,982.9	23,045.1	23,545.9	—	—	—	—
DIR 310	426,882.1	392,222.5	346,663.4	360,106.7	—	—	—	—

Source: Compiled by DIR.
E: DIR estimates.

Recurring Profit and Net Income by Sector (consol; Y bil)

Chart 17

	Recurring profit				Net income			
	FY07	08	09 E	10 E	07	08	09 E	10 E
Textiles	254.5	50.1	35.3	85.3	117.5	-89.0	-1.3	37.4
Pulp & paper	82.4	59.7	137.0	156.0	23.1	-21.8	68.0	78.0
Chemicals	1,315.1	386.8	185.4	575.7	850.8	-11.0	16.6	292.4
Glass and ceramics	471.5	185.3	77.7	273.2	264.4	-49.5	-34.8	113.7
Steel	1,630.4	1,085.9	-80.0	489.5	947.0	421.7	-141.0	282.0
Nonferrous metals	699.9	38.6	-20.0	152.0	345.6	-146.8	-73.0	98.0
Basic materials	4,453.9	1,806.3	335.4	1,731.7	2,548.3	103.5	-165.5	901.5
Machinery	1,368.9	597.6	173.1	390.9	848.3	300.9	67.9	228.9
Electrical/electronics	3,097.6	-1,278.4	-449.9	1,048.8	1,628.4	-2,577.5	-833.8	511.3
Automobiles	5,839.0	-316.7	-942.6	1,038.0	3,792.0	-820.4	-715.3	746.6
Precision instruments	2,074.4	750.2	206.5	854.9	1,263.9	-26.3	85.0	509.4
Assemblers	12,379.9	-247.3	-1,012.9	3,332.6	7,532.5	-3,123.3	-1,396.2	1,996.2
Foods	896.7	762.3	780.3	875.1	505.3	307.0	394.5	446.8
Pharmaceuticals	1,344.6	1,027.3	1,207.2	1,272.9	823.1	398.7	775.0	808.2
Toiletries	237.4	201.2	192.9	218.4	132.6	112.9	105.9	120.9
Petroleum	1,355.6	269.5	642.0	710.0	506.7	-176.7	227.0	277.0
Shipbuilders/plant equipment	284.1	238.7	89.0	177.0	204.3	80.2	51.7	102.3
Other manufacturing	4,118.4	2,499.0	2,911.4	3,253.4	2,172.1	722.1	1,554.1	1,755.2
MANUFACTURERS	20,952.2	4,058.0	2,233.8	8,317.6	12,252.9	-2,297.6	-7.7	4,652.9
Construction/home fixtures	564.0	404.7	422.2	437.6	294.1	67.0	212.4	234.7
Trading houses	1,706.3	1,252.4	806.5	1,222.0	1,484.4	1,039.2	711.0	995.0
Retailing	1,049.2	932.1	907.3	998.8	461.9	270.3	382.1	473.7
Non-banks	413.3	-241.4	-4.6	-110.1	226.4	-414.8	-30.3	-138.1
Real estate	525.5	396.0	356.0	414.0	266.2	185.4	182.0	215.0
Passenger transport	1,052.8	696.1	384.0	677.5	558.1	347.8	174.5	379.0
Freight transport/warehousing	664.9	480.3	223.9	297.1	398.7	243.2	116.1	170.6
Electric/gas utilities	490.1	163.0	893.0	657.0	105.8	-66.3	548.0	333.0
Telecommunications	1,730.2	1,545.6	1,617.0	1,683.0	852.9	761.4	763.0	795.0
Broadcasters/ad agencies	327.9	296.5	236.5	280.7	159.9	71.0	127.5	152.5
Amusement	608.5	574.5	790.0	876.0	318.6	321.2	481.4	528.3
Software business	202.5	192.3	164.1	176.3	101.8	78.2	89.8	97.4
Services	306.0	268.1	251.2	296.2	149.1	93.6	134.3	158.4
NON-MANUFACTURERS	9,641.3	6,960.3	7,047.1	7,906.1	5,378.1	2,997.2	3,891.8	4,394.4
DIR 300	30,593.5	11,018.3	9,281.0	16,223.7	17,631.0	699.5	3,884.2	9,047.2
FINANCIALS	2,884.4	-1,534.8	1,704.6	2,296.3	1,701.4	-2,129.6	843.8	1,217.9
DIR 310	33,477.9	9,483.5	10,985.6	18,520.0	19,332.4	-1,430.1	4,728.0	10,265.1

Source: Compiled by DIR.

E: DIR estimates.

Manufacturer Sales (consol: y/y %)											Chart 18	
	Total sales				Domestic sales				Overseas sales			
	FY07	08	09 E	10 E	07	08	09 E	10 E	07	08	09 E	10 E
Textiles	4.4	-11.4	-7.1	4.2	0.2	-11.0	-9.7	3.7	10.8	-11.9	-3.2	4.9
Pulp & paper	3.9	-2.1	-6.0	0.9	3.9	-2.1	-6.0	0.9	—	—	—	—
Chemicals	8.5	-7.8	-16.7	6.5	6.2	-3.8	-15.7	3.1	12.4	-14.4	-18.4	13.0
Glass and ceramics	6.9	-12.2	-16.6	4.5	-0.5	-6.6	-14.5	7.4	13.7	-16.6	-18.4	1.8
Steel	10.0	3.6	-30.5	10.3	7.4	3.0	-30.5	10.2	16.1	4.7	-30.5	10.5
Nonferrous metals	7.6	-16.8	-22.1	8.7	2.3	-15.4	-21.7	8.1	22.1	-20.0	-23.2	9.9
Basic materials	7.9	-6.9	-20.1	7.0	4.6	-4.8	-19.7	5.8	14.7	-10.9	-21.0	9.5
Machinery	14.0	-11.1	-22.2	7.2	2.6	-11.8	-20.5	4.9	23.6	-10.6	-23.3	8.9
Electrical/electronics	4.3	-13.1	-7.5	2.4	1.6	-10.1	-6.8	0.4	7.2	-16.0	-8.3	4.5
Automobiles	9.0	-19.1	-17.7	10.5	1.4	-12.1	-15.9	7.5	12.0	-21.6	-18.4	11.8
Precision instruments	5.0	-11.6	-10.9	7.0	1.7	-9.0	-4.9	5.4	7.6	-13.5	-15.4	8.4
Assemblers	7.0	-15.4	-13.1	6.5	1.6	-10.7	-10.1	3.4	10.6	-18.3	-15.1	8.7
Foods	12.4	4.5	-5.1	0.5	1.9	1.3	-0.5	-0.6	79.6	16.4	-19.5	4.7
Pharmaceuticals	4.4	2.8	4.9	1.7	1.2	-0.4	5.4	0.7	9.3	7.5	4.2	3.2
Toiletries	4.7	-5.8	-3.4	2.4	0.7	-6.7	-2.3	0.4	16.6	-3.6	-5.9	7.8
Petroleum	11.1	-1.0	-33.4	3.8	9.3	-4.1	-34.2	2.8	41.5	42.3	-25.8	12.3
Shipbuilders/plant equipment	6.0	-2.9	-8.4	1.4	3.9	0.1	-12.1	0.5	8.0	-5.6	-4.9	2.2
Other manufacturing	9.8	0.7	-15.3	1.9	5.3	-1.8	-16.5	0.9	29.1	9.6	-11.6	4.8
MANUFACTURERS	7.7	-10.6	-15.0	5.5	3.4	-6.5	-14.5	3.1	12.6	-14.8	-15.5	8.3

Source: Compiled by DIR.
E: DIR estimates.

Recurring Profit Margin by Sector (consol: %)											Chart 19	
	FY07	08	09 E	10 E	07		08		09 E		10 E	
					1H	2H	1H	2H	1H	2H	1H	2H
Textiles	6.0	1.3	1.0	2.3	6.4	5.5	3.7	-1.5	-1.4	3.1	1.9	2.8
Pulp and paper	2.8	2.1	5.0	5.7	2.3	3.2	2.7	1.4	3.3	6.7	4.0	7.3
Chemicals	7.4	2.4	1.4	4.0	8.0	6.9	6.0	-2.2	-1.1	3.5	3.3	4.7
Glass and ceramics	9.9	4.4	2.2	7.5	10.4	9.5	9.0	-1.0	-0.6	4.9	6.8	8.2
Steel	12.1	7.8	-0.8	4.6	13.0	11.3	10.9	4.1	-5.7	3.3	2.6	6.4
Nonferrous metals	7.3	0.5	-0.3	2.2	8.3	6.3	5.8	-6.8	-1.9	1.1	1.3	3.1
Basic materials	8.4	3.7	0.9	4.1	9.1	7.8	7.2	-0.7	-2.0	3.4	3.0	5.2
Machinery	13.1	6.4	2.4	5.0	14.0	12.2	12.1	-1.1	1.1	3.6	4.1	5.9
Electrical/electronics	4.6	-2.2	-0.8	1.9	4.1	5.1	2.7	-7.9	-3.2	1.3	0.4	3.2
Automobiles	7.5	-0.5	-1.8	1.8	7.9	7.2	5.1	-8.2	-4.9	0.9	1.3	2.3
Precision instruments	10.3	4.2	1.3	5.0	11.1	9.5	8.3	-0.5	-0.3	2.7	3.9	6.0
Assemblers	7.1	-0.2	-0.8	2.4	7.2	6.9	5.0	-6.7	-3.3	1.4	1.4	3.3
Foods	4.7	3.8	4.1	4.6	4.8	4.5	3.9	3.7	3.7	4.5	4.2	4.9
Pharmaceuticals	24.0	17.8	20.0	20.7	29.2	18.9	17.3	18.4	19.4	20.6	21.0	20.5
Toiletries	8.1	7.2	7.2	7.9	7.8	8.3	8.3	6.1	6.7	7.7	7.6	8.2
Petroleum	6.0	1.2	4.3	4.6	6.6	5.4	6.0	-5.1	3.9	4.7	4.8	4.3
Shipbuilders/plant equipment	3.6	3.1	1.3	2.5	2.6	4.5	5.1	1.3	0.4	2.1	1.9	3.0
Other manufacturing	7.1	4.2	5.8	6.4	7.8	6.3	6.4	1.9	5.4	6.3	6.3	6.5
MANUFACTURERS	7.3	1.6	1.0	3.6	7.7	7.0	5.7	-3.4	-1.0	2.9	2.8	4.4
Construction/home fixtures	3.4	2.4	2.6	2.8	3.0	3.6	2.2	2.6	1.5	3.6	1.6	3.8
Trading houses	36.4	24.5	19.1	26.9	39.5	33.4	42.1	3.0	17.8	20.2	24.4	29.2
Retailing	4.7	4.2	4.2	4.6	4.9	4.6	4.7	3.8	4.2	4.2	4.6	4.5
Non-banks	19.1	-12.2	-0.3	-6.8	19.7	18.6	13.8	-40.3	4.7	-5.5	4.7	-18.7
Real estate	15.1	10.9	9.8	11.0	13.4	16.5	11.6	10.3	9.9	9.6	9.9	11.8
Passenger transport	8.5	5.9	3.4	5.9	11.0	6.1	9.6	2.0	5.0	1.8	7.8	3.9
Freight transport/warehousing	8.3	6.2	3.5	4.5	7.9	8.6	9.1	2.6	1.3	5.6	3.0	5.8
Electric/gas utilities	3.2	1.0	6.3	4.7	8.6	-1.7	-3.0	4.7	8.6	4.0	7.3	2.3
Telecommunications	12.1	11.1	11.7	12.1	12.1	12.2	15.0	7.3	13.6	9.9	14.1	10.2
Broadcasters/ad agencies	6.4	6.0	5.2	6.0	6.1	6.6	5.8	6.2	4.2	6.1	5.3	6.7
Amusement	17.9	16.8	22.1	24.2	19.0	17.1	18.9	15.0	15.8	26.4	20.0	27.3
Software business	10.4	9.9	8.7	9.2	9.7	11.1	9.7	10.1	8.2	9.2	9.1	9.3
Services	11.2	9.6	8.9	10.3	11.9	10.6	10.2	9.0	8.0	9.8	9.9	10.6
NON-MANUFACTURERS	8.6	6.2	6.7	7.4	9.7	7.6	8.4	4.1	6.8	6.5	7.8	7.1
DIR 300	7.7	3.0	2.9	4.8	8.3	7.1	6.5	-1.0	1.6	4.1	4.4	5.2
FINANCIALS	10.2	-6.4	7.4	9.8	—	—	—	—	—	—	—	—
DIR 310	7.8	2.4	3.2	5.1	—	—	—	—	—	—	—	—

Source: Compiled by DIR.

E: DIR estimates.

Capex and Free Cash Flow (excl. trading houses)

Free Cash Flow (Y bil)									Chart 20		
	FY07		08			09 E			10 E		
		Y/y %		Y/y %	Chg		Y/y %	Chg		Y/y %	Chg
Capex	26,758.5	9.4	24,487.6	-8.5	-545.0	20,326.4	-17.0	-828.5	20,238.8	-0.4	-958.6
Cash flow	35,442.6	9.4	19,644.6	-44.6	-1,639.8	22,524.8	14.7	-1,364.6	27,088.4	20.3	-385.2
Net income	16,146.6	9.1	-339.7	Loss	-1,547.2	3,173.2	Profit	-781.9	8,052.2	153.8	168.4
Depreciation	19,296.0	9.6	19,984.3	3.6	-92.5	19,351.6	-3.2	-582.7	19,036.1	-1.6	-553.6
Free cash flow	8,684.1	9.5	-4,843.0	Loss	-1,094.8	2,198.4	Profit	-536.1	6,849.6	211.6	573.5
Net income	17,631.0	10.0	699.5	-96.0	-1,683.0	3,884.2	455.3	-867.9	9,047.2	132.9	176.4
Total dividends	4,778.4	15.5	4,089.3	-14.4	-689.1	3,264.3	-20.2	127.9	3,571.9	9.4	28.2
Payout ratio (%)	27.1		584.6			84.0			39.5		
Buybacks	3,396.4	7.6	2,253.1	-33.7							
Shareholder return ratio (%)	46.4		906.7								

Source: Compiled by DIR.

Notes: 1) Coverage; DIR 300.

2) Capex and cash flow do not reflect trading house data.

3) Chg indicates changes from our previous estimates.

4) FY09 share buybacks at 104.6 billion as of end-May.

E: DIR estimates.

FY09 Capex to Slide in Double Digits

FY09 capex to fall 17%

Capex for our universe (excluding trading houses) declined 8.5% y/y in FY08. We forecast further declines of 17% in FY09, and 0.4% in FY10. The expected slide for FY09 is much greater than the 11% decline seen in FY02 during the aftermath following the bursting of the technology bubble. Even in FY10, when we expect profits to stage a turnaround, capex should remain roughly flat. In FY09, we expect capex to drop only 5.2% at non-manufacturers, partly thanks to a rise at electric/gas utilities and passenger transport. However, we forecast a decline of 24.4% at manufacturers (30.1% drop at assemblers), as firms tighten capex. As a result, capital spending by manufacturers should fall within the bounds of depreciation in FY09.

Free Cash Flow

Free cash flow to be positive again in FY09

Free cash flow (net income + depreciation – capex) for our universe (excluding trading houses) turned negative in FY08 for the first time since FY01. However, it should move back into positive territory again in FY09, boosted by (1) net income growth on the absence of one-offs such as write-downs on investment securities and (2) a decline in capex. Meanwhile, we expect dividends to drop 20.2% in FY09, the second y/y decline after the 14.4% pullback in FY08. Firms will likely rein in the outflow of funds in view of two consecutive years of profit declines and the experiences they had during the temporary freezing of the credit markets from 2H FY08.

Free Cash Flow by Sector (Y bil)

Chart 21

	FY07		08			09 E			10 E		
		Y/y %		Y/y %	Chg		Y/y %	Chg		Y/y %	Chg
Textiles	-2.8	Loss	-121.8	Loss	-31.9	74.4	Profit	24.4	83.4	12.1	8.9
Pulp & paper	-32.6	Loss	-39.9	Loss	5.9	96.6	Profit	17.6	85.0	-12.0	1.0
Chemicals	402.8	7.8	-190.1	Loss	-150.7	152.8	Profit	-154.9	315.7	106.6	-28.2
Glass and ceramics	72.9	Profit	-207.0	Loss	-62.0	-10.7	Loss	-47.8	124.7	Profit	-26.5
Steel	740.5	-11.0	279.7	-62.2	13.2	-191.5	Loss	-216.7	346.7	Profit	-0.8
Nonferrous metals	229.7	-24.8	-217.8	Loss	-71.8	-2.5	Loss	-9.5	166.0	Profit	19.7
Basic materials	1,410.4	-8.5	-496.9	Loss	-297.3	119.1	Profit	-386.9	1,121.5	841.6	-25.9
Machinery	654.0	25.6	114.8	-82.5	-68.3	159.2	38.7	50.3	340.1	113.7	60.5
Electrical/electronics	618.1	Profit	-3,018.9	Loss	-109.8	-711.3	Loss	131.9	416.4	Profit	448.7
Automobiles	2,669.3	29.6	-1,527.4	Loss	28.1	-233.0	Loss	260.0	1,062.5	Profit	282.1
Precision instruments	1,195.6	39.9	96.0	-92.0	-202.1	283.1	195.0	-54.5	659.1	132.9	172.5
Assemblers	5,137.0	58.9	-4,335.5	Loss	-352.2	-502.1	Loss	387.7	2,478.1	Profit	963.8
Foods	409.6	-2.4	219.7	-46.4	13.7	250.8	14.2	-87.0	378.6	51.0	-27.4
Pharmaceuticals	422.4	-44.4	419.7	-0.6	160.1	803.5	91.4	-6.9	844.1	5.1	-15.9
Toiletries	155.6	5.5	168.3	8.1	10.6	142.6	-15.3	-22.6	163.5	14.7	-8.5
Petroleum	160.9	-31.3	-566.4	Loss	23.9	-135.2	Loss	7.3	-44.6	Loss	140.7
Shipbuilders/plant equipment	104.8	229.8	-22.4	Loss	45.1	-13.6	Loss	-48.6	78.8	Profit	-21.2
Other manufacturing	1,253.3	-21.3	218.9	-82.5	253.4	1,048.1	378.8	-157.8	1,420.4	35.5	67.7
MANUFACTURERS	7,800.6	22.5	-4,613.5	Loss	-396.1	665.1	Profit	-157.0	5,020.0	654.8	1,005.6
Construction/home fixtures	113.7	-51.0	-126.8	Loss	-19.3	76.7	Profit	-91.5	183.1	138.9	-2.5
Trading houses	—	—	—	—	—	—	—	—	—	—	—
Retailing	-93.0	Loss	-221.7	Loss	-104.3	-16.2	Loss	-108.2	248.1	Profit	-11.1
Non-banks	231.8	Profit	-405.7	Loss	-170.3	-21.1	Loss	102.0	-128.7	Loss	32.2
Real estate	-412.9	Loss	-165.1	Loss	-41.1	-3.8	Loss	-23.8	62.5	Profit	-10.0
Passenger transport	-242.5	Loss	-19.5	Loss	120.9	-289.8	Loss	-58.8	-124.0	Loss	-98.0
Freight transport/warehousing	-351.0	Loss	-250.1	Loss	-152.7	-51.0	Loss	11.4	-48.5	Loss	-61.5
Electric/gas utilities	344.2	-71.7	-139.8	Loss	-149.9	327.7	Profit	-80.6	47.0	-85.7	-138.4
Telecommunications	720.2	73.4	615.1	-14.6	-135.9	687.1	11.7	-56.9	679.1	-1.2	-102.9
Broadcasters/ad agencies	110.9	-10.4	84.5	-23.8	-47.2	147.3	74.3	-17.6	164.1	11.4	-11.3
Amusement	312.7	13.2	307.7	-1.6	36.5	490.1	59.3	-84.6	535.5	9.3	-53.0
Software business	74.2	30.2	45.8	-38.2	-27.8	88.6	93.2	23.0	91.2	2.9	16.2
Services	75.0	-14.7	46.1	-38.5	-7.7	97.9	112.3	6.4	120.3	22.9	8.2
NON-MANUFACTURERS	883.4	-43.7	-229.5	Loss	-698.7	1,533.4	Profit	-379.2	1,829.6	19.3	-432.2
DIR 300	8,684.1	9.5	-4,843.0	Loss	-1,094.8	2,198.4	Profit	-536.1	6,849.6	211.6	573.5

Source: Compiled by DIR.

Notes: 1) Does not reflect trading house data.

2) Chg indicates changes from our previous estimates.

E: DIR estimates.

Capex by Sector (Y bil)											Chart 22	
	FY07		08			09 E			10 E			
		Y/y %		Y/y %	Chg		Y/y %	Chg		Y/y %	Chg	
Textiles	360.5	18.7	286.5	-20.5	8.5	158.3	-44.7	-49.7	185.0	16.9	-35.0	
Pulp & paper	243.6	-1.9	214.8	-11.8	-49.0	163.6	-23.8	-41.4	175.0	7.0	-20.0	
Chemicals	1,380.7	10.1	1,216.8	-11.9	-8.5	868.0	-28.7	-6.5	885.5	2.0	-70.0	
Glass and ceramics	550.6	5.5	535.2	-2.8	-13.6	333.8	-37.6	10.8	341.0	2.2	-1.0	
Steel	942.6	16.4	964.2	2.3	-52.7	913.5	-5.3	-51.5	815.3	-10.7	-49.0	
Nonferrous metals	496.9	12.0	473.9	-4.6	-8.1	319.0	-32.7	-47.0	312.0	-2.2	-16.5	
Basic materials	3,974.9	11.0	3,691.3	-7.1	-123.5	2,756.2	-25.3	-185.3	2,713.8	-1.5	-191.5	
Machinery	587.8	5.1	615.0	4.6	-9.1	340.0	-44.7	-124.7	306.5	-9.9	-134.5	
Electrical/electronics	4,085.4	-3.9	3,515.9	-13.9	-163.7	2,590.9	-26.3	-310.2	2,734.0	5.5	-288.0	
Automobiles	4,227.5	0.1	3,948.0	-6.6	-170.9	2,558.9	-35.2	-251.4	2,595.0	1.4	-159.5	
Precision instruments	1,272.1	-4.1	1,102.2	-13.4	-53.0	931.0	-15.5	5.0	1,000.2	7.4	48.2	
Assemblers	10,172.8	-1.8	9,181.1	-9.7	-396.6	6,420.8	-30.1	-681.3	6,635.7	3.3	-533.8	
Foods	622.2	10.7	650.9	4.6	-44.5	724.5	11.3	79.8	650.0	-10.3	26.8	
Pharmaceuticals	597.6	165.0	226.3	-62.1	3.9	217.2	-4.0	23.9	203.8	-6.2	14.0	
Toiletries	126.3	2.3	92.8	-26.5	-16.1	112.8	21.6	2.6	106.8	-5.3	-5.0	
Petroleum	786.3	25.1	833.5	6.0	-47.7	810.1	-2.8	-60.2	787.0	-2.9	-175.5	
Shipbuilders/plant equipment	319.4	4.9	363.9	13.9	-18.2	328.5	-9.7	-8.0	286.5	-12.8	-38.0	
Other manufacturing	2,451.9	32.9	2,167.4	-11.6	-122.5	2,193.1	1.2	38.1	2,034.1	-7.3	-177.7	
MANUFACTURERS	16,599.6	5.2	15,039.8	-9.4	-642.6	11,370.1	-24.4	-828.5	11,383.6	0.1	-903.0	
Construction/home fixtures	385.7	3.6	411.4	6.7	-7.8	357.4	-13.1	73.6	264.4	-26.0	2.1	
Trading houses	—	—	—	—	—	—	—	—	—	—	—	
Retailing	1,032.7	5.4	995.0	-3.6	50.2	923.2	-7.2	59.7	761.8	-17.5	-7.8	
Non-banks	23.2	-3.3	23.1	-0.7	0.2	22.3	-3.6	-0.6	22.1	-0.7	-0.7	
Real estate	809.7	46.2	490.9	-39.4	60.9	340.0	-30.7	40.0	310.0	-8.8	10.0	
Passenger transport	1,877.8	29.9	1,504.1	-19.9	-174.9	1,651.0	9.8	-53.0	1,722.0	4.3	2.0	
Freight transport/warehousing	1,068.3	75.3	799.5	-25.2	111.0	496.0	-38.0	-95.0	560.0	12.9	2.0	
Electric/gas utilities	1,755.9	19.0	2,000.7	13.9	7.8	2,177.3	8.8	119.6	2,223.0	2.1	74.4	
Telecommunications	2,645.9	-1.1	2,720.1	2.8	9.1	2,567.9	-5.6	-114.1	2,552.9	-0.6	-123.1	
Broadcasters/ad agencies	141.8	1.9	88.3	-37.7	2.1	77.1	-12.7	-8.3	86.5	12.2	0.0	
Amusement	113.4	-5.2	100.0	-11.8	14.5	78.0	-22.0	-0.5	81.5	4.5	3.0	
Software business	96.2	-4.7	122.6	27.5	23.0	89.0	-27.4	-12.0	93.4	4.9	-9.3	
Services	208.3	11.2	192.2	-7.8	1.5	177.2	-7.8	-9.5	177.6	0.2	-8.3	
NON-MANUFACTURERS	10,158.9	17.0	9,447.8	-7.0	97.6	8,956.3	-5.2	0.0	8,855.2	-1.1	-55.6	
DIR 300	26,758.5	9.4	24,487.6	-8.5	-545.0	20,326.4	-17.0	-828.5	20,238.8	-0.4	-958.6	

Source: Compiled by DIR.

Notes: 1) This capex survey does not reflect data of trading houses.

2) Chg indicates changes from our previous estimates.

E: DIR estimates.

Sector Investment Indicators (consol; X)								Chart 23	
	P/E			P/CF			P/B*	Div. yield (%)	
	FY08	09 E	10 E	08	09 E	10 E	Latest	08	09 E
Textiles	Loss	Loss	43.9	9.96	7.05	6.11	1.08	1.86	1.39
Pulp & paper	Loss	12.9	11.3	5.03	3.38	3.38	0.92	2.44	2.44
Chemicals	Loss	431.9	24.5	6.98	7.02	5.97	1.15	2.22	1.64
Glass and ceramics	Loss	Loss	21.2	7.34	7.46	5.17	1.17	2.11	1.53
Steel	14.6	Loss	21.8	4.94	8.50	5.28	1.19	2.59	1.01
Nonferrous metals	Loss	Loss	31.1	11.90	9.63	6.38	1.05	1.27	0.64
Basic materials	205.6	Loss	23.6	6.66	7.40	5.55	1.13	2.16	1.32
Machinery	25.9	115.0	34.1	10.70	15.64	12.07	1.38	2.11	1.03
Electrical/electronics	Loss	Loss	36.9	37.98	10.04	5.99	1.14	1.72	1.07
Automobiles	Loss	Loss	36.9	11.39	11.86	7.54	1.16	2.16	1.27
Precision instruments	Loss	140.7	23.5	9.99	9.86	7.21	1.20	2.41	1.95
Assemblers	Loss	Loss	33.2	13.67	11.19	7.27	1.18	2.07	1.31
Foods	25.4	19.8	17.4	8.95	7.99	7.58	1.22	1.85	1.89
Pharmaceuticals	27.0	13.9	13.3	16.66	10.54	10.27	1.63	3.51	3.48
Toiletries	21.5	22.9	20.1	9.29	9.50	8.97	1.99	2.42	2.44
Petroleum	Loss	18.6	15.2	15.79	6.25	5.68	1.17	2.44	2.31
Shipbuilders/plant equipment	32.2	50.0	25.3	7.57	8.21	7.07	1.11	1.48	1.04
Other manufacturing	38.5	17.9	15.8	11.64	8.57	8.04	1.38	2.60	2.54
MANUFACTURERS	Loss	Loss	24.8	11.06	9.58	7.03	1.22	2.22	1.61
Construction/home fixtures	71.1	22.4	20.3	16.74	10.97	10.64	0.93	2.20	2.27
Trading houses	7.8	11.4	8.1	4.90	6.13	5.03	1.15	2.72	1.83
Retailing	27.2	19.2	15.5	9.50	8.10	7.28	1.16	2.08	2.01
Non-banks	Loss	Loss	Loss	Loss	865.32	Loss	0.55	2.04	1.41
Real estate	22.8	23.2	19.6	12.96	12.56	11.34	1.53	1.31	1.16
Passenger transport	20.5	40.8	18.8	4.80	5.23	4.46	1.50	1.40	1.36
Freight transport/warehousing	10.7	22.3	15.2	4.72	5.82	5.07	1.02	3.09	1.37
Electric/gas utilities	Loss	17.0	28.0	5.01	3.72	4.11	1.17	2.67	2.66
Telecommunications	9.7	9.7	9.3	2.21	2.27	2.29	0.81	2.67	2.87
Broadcasters/ad agencies	46.0	25.6	21.4	18.91	14.56	13.04	1.39	1.23	0.98
Amusement	15.2	10.1	9.2	11.95	8.58	7.90	1.94	4.62	4.77
Software business	17.8	15.5	14.3	8.26	7.84	7.54	1.60	2.75	2.72
Services	28.2	19.6	16.7	11.07	9.59	8.86	1.61	1.96	1.92
NON-MANUFACTURERS	21.4	16.5	14.6	5.89	5.42	5.21	1.17	2.40	2.21
DIR 300	256.4	46.2	19.8	8.42	7.52	6.25	1.20	2.28	1.82
FINANCIALS	Loss	24.6	17.1	—	—	—	1.31	2.38	2.05
DIR 310	Loss	42.3	19.5	—	—	—	1.21	2.29	1.84

Source: Compiled by DIR.

*Based on latest available book value.

Note: Share prices as of 28 May 2009.

E: DIR estimates.

Extraordinary Gains/losses (¥ bil)						Chart 24
	FY06	07	08	09 E	10 E	
Japanese standards						
Recurring profit	19,343.5	19,969.8	9,446.6	8,040.1	11,779.7	
Extraordinary items	-1,009.8	-1,105.7	-4,235.6	-668.0	-497.6	
Gains	2,106.0	2,203.6	1,373.8	405.9	177.4	
Losses	3,115.8	3,309.3	5,609.4	1,073.9	675.1	
Net income	10,081.4	10,713.5	691.2	3,521.4	6,210.0	
SEC standards						
Recurring profit	9,474.8	10,623.7	1,571.7	1,240.9	4,444.0	
Extraordinary items	90.3	86.0	-1,400.3	-407.0	-120.5	
Gains	658.3	780.0	247.1	72.0	30.0	
Losses	568.0	694.0	1,647.4	479.0	150.5	
Net income	5,941.2	6,917.5	8.4	362.7	2,837.3	
DIR 300						
Recurring profit	28,818.3	30,593.5	11,018.3	9,281.0	16,223.7	
Extraordinary items	-919.5	-1,019.7	-5,635.9	-1,075.0	-618.1	
Gains	2,764.3	2,983.6	1,620.9	477.9	207.4	
Losses	3,683.8	4,003.3	7,256.8	1,552.9	825.6	
Net income	16,022.6	17,631.0	699.5	3,884.2	9,047.2	

Source: Compiled by DIR.

*SEC recurring profit uses pretax income. SEC extraordinary items reflect extraordinary gains or losses as recognizable under Japanese standards.
E: DIR estimates.

Asset Impairment/write-down Losses and Deferred Tax Asset Reductions (¥ bil)								Chart 25	
		FY08				09 E			
		Asset impairment/write-downs			Deferred tax asset reductions	Asset impairment/write-downs			Deferred tax asset reductions
		Operating expenses	Non-operating expenses	Extraordinary losses		Operating expenses	Non-operating expenses	Extraordinary losses	
	Basic materials	72.4	260.9	752.4	77.2	0.0	0.0	132.5	0.0
	Assemblers	99.9	754.9	1,196.9	852.9	55.0	0.0	125.1	0.0
	Other	16.9	143.5	677.8	0.0	0.0	0.0	25.5	0.0
	Manufacturers	189.2	1,159.3	2,627.1	930.1	55.0	0.0	283.1	0.0
	Non-manufacturers	120.2	883.4	1,158.2	84.3	27.7	154.0	105.3	0.0
DIR 300		309.5	2,042.7	3,785.3	1,014.4	82.7	154.0	388.4	0.0

Source: Compiled by DIR.

E: DIR estimates.

Company Projections vs. DIR Estimate: Sales (consol; full-year; y/y %)

Chart 26

	FY08			09		
	Previous		Results	Previous	Revised	
	Company	DIR		DIR	Company	DIR
Textiles	-10.0	-9.9	-11.4	-0.7	-10.5	-7.1
Pulp & paper	-0.5	-0.6	-2.1	-6.0	-7.8	-6.0
Chemicals	-6.0	-6.5	-7.8	-12.8	-15.8	-16.7
Glass and ceramics	-11.9	-12.3	-12.2	-12.9	-17.1	-16.6
Steel	3.7	3.4	3.6	-21.1	-29.6	-30.5
Nonferrous metals	-16.3	-16.6	-16.8	-12.8	-21.0	-22.1
Basic materials	-5.9	-6.3	-6.9	-13.8	-19.8	-20.1
Machinery	-10.9	-11.3	-11.1	-19.5	-20.6	-22.2
Electrical/electronics	-12.8	-12.6	-13.1	-8.5	-6.4	-7.5
Automobiles	-18.5	-19.2	-19.1	-15.9	-18.5	-17.7
Precision instruments	-11.0	-11.3	-11.6	-12.9	-9.3	-10.9
Assemblers	-15.0	-15.3	-15.4	-12.9	-12.8	-13.1
Foods	4.8	4.7	4.5	-6.0	-3.7	-5.1
Pharmaceuticals	3.2	3.2	2.8	0.5	5.0	4.9
Toiletries	-4.9	-4.7	-5.8	-2.1	-2.5	-3.4
Petroleum	-0.2	0.1	-1.0	-27.3	-29.5	-33.4
Shipbuilders/plant equipment	-3.6	-2.7	-2.9	-2.5	-10.5	-8.4
Other manufacturing	1.1	1.3	0.7	-12.9	-13.6	-15.3
MANUFACTURERS	-10.0	-10.3	-10.6	-13.1	-14.3	-15.0
Construction/home fixtures	2.0	1.6	0.6	-4.4	-3.8	-4.5
Trading houses	12.1	10.3	9.3	-19.9	-20.2	-17.4
Retailing	-0.1	-0.3	-0.7	-0.6	-1.9	-2.1
Non-banks	-8.2	-8.1	-8.4	-7.3	-12.7	-11.6
Real estate	5.6	4.8	4.6	-2.5	1.1	0.4
Passenger transport	-3.3	-3.9	-3.9	-3.7	-3.1	-4.2
Freight transport/warehousing	-2.0	-2.8	-3.6	-13.4	-16.5	-18.1
Electric/gas utilities	7.4	7.0	5.9	-10.5	-10.6	-10.8
Telecommunications	-1.4	-1.9	-2.5	-0.5	-1.0	-0.7
Broadcasters/ad agencies	-4.5	-4.0	-4.1	-4.0	-7.8	-7.1
Amusement	0.6	2.0	0.6	10.5	2.5	4.8
Software business	1.1	1.1	-0.1	-2.0	-1.0	-3.0
Services	4.4	2.8	2.9	2.2	1.4	0.5
NON-MANUFACTURERS	1.1	0.6	-0.0	-4.6	-5.4	-5.6
DIR 300	-6.9	-7.2	-7.6	-10.5	-11.6	-12.1

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Company Projections vs. DIR Estimate: Sales (half-year; y/y %) Chart 27

	1H FY08	2H 08			1H 09			2H 09		
	Results	Previous		Results	Previous	Revised		Previous	Revised	
		Company	DIR		DIR	Company	DIR	DIR	Company	DIR
Textiles	-2.4	-17.5	-17.3	-20.1	-5.1	-26.5	-20.0	4.2	8.4	8.2
Pulp & paper	5.8	-6.6	-6.7	-9.8	-9.4	-12.7	-12.4	-2.3	-2.3	1.3
Chemicals	5.4	-16.7	-17.8	-20.3	-23.1	-31.4	-29.3	-0.3	3.8	-0.8
Glass and ceramics	-1.8	-21.5	-22.3	-22.0	-21.2	-29.7	-25.9	-3.0	-2.0	-5.5
Steel	17.3	-8.8	-9.5	-9.1	-30.0	-42.6	-41.2	-10.4	-14.1	-17.7
Nonferrous metals	-2.8	-29.5	-30.0	-30.6	-26.2	-35.9	-36.4	5.3	-0.5	-2.6
Basic materials	5.6	-16.9	-17.6	-18.8	-23.3	-33.7	-31.9	-2.3	-2.6	-5.6
Machinery	4.3	-25.3	-26.2	-25.7	-29.7	-35.7	-34.6	-5.8	-0.4	-5.6
Electrical/electronics	-2.6	-22.1	-21.8	-22.7	-17.3	-18.6	-18.5	1.6	7.7	5.2
Automobiles	-3.8	-32.4	-33.9	-33.6	-30.3	-34.1	-33.1	3.8	2.8	3.5
Precision instruments	-3.2	-18.4	-19.1	-19.6	-20.0	-20.5	-20.1	-4.9	3.4	-0.3
Assemblers	-2.8	-26.4	-27.1	-27.3	-24.1	-26.7	-26.2	1.2	4.7	3.2
Foods	9.7	0.4	0.1	-0.1	-6.9	-5.6	-6.6	-5.1	-1.9	-3.7
Pharmaceuticals	3.5	2.9	2.8	2.2	-3.5	2.9	3.1	4.5	7.1	6.8
Toiletries	-4.0	-5.9	-5.4	-7.6	-3.8	-6.4	-6.3	-0.4	1.4	-0.3
Petroleum	22.6	-19.6	-18.9	-20.9	-39.8	-42.4	-45.3	-11.2	-12.6	-17.8
Shipbuilders/plant equipment	0.6	-7.3	-5.6	-5.9	-5.0	-17.7	-9.3	-0.3	-3.9	-7.6
Other manufacturing	12.0	-8.7	-8.3	-9.4	-19.9	-21.5	-22.0	-5.4	-4.8	-7.9
MANUFACTURERS	1.7	-21.0	-21.4	-22.0	-23.0	-26.9	-26.4	-1.1	1.0	-1.1
Construction/home fixtures	6.8	-1.7	-2.4	-4.1	-3.3	-2.7	-2.7	-5.2	-4.7	-6.1
Trading houses	21.8	2.8	-0.8	-2.9	-27.7	-29.8	-28.2	-10.7	-8.6	-4.2
Retailing	1.8	-1.9	-2.3	-3.1	-1.5	-2.8	-3.7	0.2	-0.9	-0.4
Non-banks	-2.5	-13.6	-13.5	-14.1	-9.7	-9.5	-12.9	-4.8	-16.2	-10.2
Real estate	8.1	3.5	2.2	1.7	-5.7	1.6	1.2	0.2	0.6	-0.3
Passenger transport	-1.3	-5.2	-6.4	-6.4	-4.4	-5.9	-6.3	-3.0	-0.2	-2.0
Freight transport/warehousing	10.0	-13.3	-14.9	-16.4	-19.4	-27.1	-28.4	-6.2	-3.4	-5.4
Electric/gas utilities	6.7	8.1	7.3	5.1	-8.4	-8.3	-8.4	-12.4	-12.8	-13.1
Telecommunications	-0.1	-2.5	-3.6	-4.8	-1.9	-0.9	-2.8	0.9	-1.0	1.4
Broadcasters/ad agencies	-0.5	-8.1	-7.3	-7.5	-5.4	-10.2	-10.4	-2.6	-5.3	-3.9
Amusement	7.2	-4.5	-1.9	-4.5	1.0	-7.0	-7.5	18.4	10.7	15.4
Software business	3.2	-0.7	-0.9	-3.1	-3.9	-3.8	-4.8	-0.1	1.7	-1.3
Services	4.6	4.2	1.2	1.3	1.0	-0.8	-1.0	3.4	3.5	2.0
NON-MANUFACTURERS	4.2	-1.8	-2.6	-3.8	-6.1	-7.3	-7.9	-3.1	-3.5	-3.3
DIR 300	2.4	-15.5	-16.1	-16.9	-18.2	-21.4	-21.1	-1.7	-0.5	-1.9

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Company Projections vs. DIR Estimate: Operating Profit (consol; full-year; y/y %)

Chart 28

	FY08			09		
	Previous		Results	Previous	Revised	
	Company	DIR		DIR	Company	DIR
Textiles	-68.8	-71.4	-70.2	2.4	-37.0	-19.8
Pulp & paper	-6.0	-5.4	-22.5	113.3	53.7	130.9
Chemicals	-55.4	-58.1	-66.0	-46.1	-14.0	-48.2
Glass and ceramics	-49.9	-50.9	-46.0	-51.1	-67.5	-57.2
Steel	-28.3	-29.3	-29.3	-72.2	-97.9	-99.7
Nonferrous metals	-92.9	-94.4	-93.0	Loss	115.8	-45.1
Basic materials	-49.7	-51.4	-53.3	-54.0	-63.4	-70.7
Machinery	-45.4	-45.8	-49.4	-63.5	-69.6	-73.4
Electrical/electronics	Loss	Loss	Loss	Loss	Profit	Profit
Automobiles	Loss	Loss	Loss	Loss	Loss	Loss
Precision instruments	-59.0	-59.4	-59.7	-72.3	-68.5	-72.3
Assemblers	-91.2	-92.1	-89.1	Loss	-96.8	Loss
Foods	-9.6	-8.3	-7.9	-6.9	-14.4	-10.0
Pharmaceuticals	-18.2	-17.4	-15.1	21.1	11.2	17.4
Toiletries	-8.7	-8.2	-14.6	2.8	2.6	-6.6
Petroleum	-75.4	-77.7	-80.1	140.5	170.3	157.2
Shipbuilders/plant equipment	-28.3	-28.4	-15.6	-16.0	-43.9	-47.5
Other manufacturing	-34.4	-34.6	-33.9	19.7	11.4	12.9
MANUFACTURERS	-71.5	-72.5	-71.0	-48.3	-38.6	-44.6
Construction/home fixtures	-27.5	-27.1	-23.0	5.9	-6.6	-4.9
Trading houses	26.4	26.6	21.2	-47.7	-54.2	-44.2
Retailing	-7.4	-8.5	-10.3	1.8	-0.9	-2.4
Non-banks	Loss	Loss	Loss	Loss	Profit	Loss
Real estate	-15.8	-16.8	-17.3	-5.9	-5.4	-7.1
Passenger transport	-24.2	-25.4	-24.2	-15.4	-22.2	-27.2
Freight transport/warehousing	-25.6	-26.5	-28.1	-36.9	-46.1	-50.5
Electric/gas utilities	-61.1	-34.6	-42.7	138.2	157.5	172.1
Telecommunications	-6.0	-4.5	-8.9	6.9	1.7	3.4
Broadcasters/ad agencies	-15.6	-14.8	-10.1	0.0	-20.5	-20.0
Amusement	1.0	8.2	3.9	26.5	-0.6	15.4
Software business	-3.5	-3.4	-2.2	-12.9	-9.7	-15.5
Services	-10.8	-12.2	-10.5	8.3	3.4	0.8
NON-MANUFACTURERS	-15.5	-12.9	-16.1	-3.0	-6.6	-5.0
DIR 300	-53.6	-53.4	-53.4	-21.2	-20.1	-21.8

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Company Projections vs. DIR Estimate: Operating Profit (half-year; y/y %)										Chart 29	
	1H FY08	2H 08			1H 09			2H 09			
	Results	Previous		Results	Previous	Revised		Previous	Revised		
		Company	DIR			DIR	Company		DIR	DIR	Company
Textiles	-41.6	-95.3	Loss	-98.1	-66.8	Loss	Loss	Profit	2,187.1	2,521.4	
Pulp & paper	16.0	-21.0	-20.1	-48.8	137.0	13.7	31.8	89.7	115.7	284.5	
Chemicals	-21.8	-88.3	-93.7	Loss	-90.5	Loss	Loss	490.2	Profit	Profit	
Glass and ceramics	-6.5	-91.2	-93.3	-83.5	-94.5	-99.7	-95.5	522.4	106.5	150.1	
Steel	-4.0	-52.7	-54.9	-54.9	-94.4	Loss	Loss	-24.7	-30.8	-37.4	
Nonferrous metals	-34.4	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit	
Basic materials	-16.1	-83.5	-86.9	-90.8	-88.7	Loss	Loss	169.8	408.0	311.3	
Machinery	-10.1	-81.2	-82.0	-89.1	-83.6	-97.2	-93.4	38.3	161.9	94.5	
Electrical/electronics	-24.3	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit	
Automobiles	-40.5	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	
Precision instruments	-25.6	-93.2	-94.1	-94.5	-95.1	Loss	Loss	218.3	411.6	320.1	
Assemblers	-30.7	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit	
Foods	-0.6	-17.5	-15.1	-14.3	-14.1	-31.9	-21.0	0.4	3.3	1.2	
Pharmaceuticals	-35.7	8.7	10.7	16.5	19.7	19.1	24.8	22.4	4.5	11.1	
Toiletries	0.8	-17.3	-16.2	-28.5	-7.1	-21.6	-23.8	13.5	33.3	15.2	
Petroleum	23.9	Loss	Loss	Loss	-56.2	-69.5	-64.6	Profit	Profit	Profit	
Shipbuilders/plant equipment	57.1	-72.2	-72.4	-53.0	-50.7	-71.4	-76.7	85.8	3.3	2.6	
Other manufacturing	-2.4	-67.5	-67.8	-66.4	-25.5	-37.5	-32.4	160.9	157.6	148.4	
MANUFACTURERS	-21.9	Loss	Loss	Loss	-97.9	Loss	Loss	Profit	Profit	Profit	
Construction/home fixtures	-19.7	-31.7	-31.0	-24.8	4.3	-31.9	-28.1	6.8	7.6	8.1	
Trading houses	53.7	-1.2	-0.7	-11.6	-58.7	-68.7	-60.6	-30.3	-28.5	-15.5	
Retailing	-1.1	-13.6	-15.7	-19.3	-3.3	-9.4	-11.2	7.7	9.5	8.4	
Non-banks	-29.0	Loss	Loss	Loss	-64.4	-48.4	-60.5	Loss	Profit	Loss	
Real estate	1.2	-27.1	-28.7	-29.4	-16.3	-10.2	-10.0	3.9	-0.8	-4.3	
Passenger transport	-9.8	-45.1	-48.0	-45.1	-15.3	-39.2	-38.4	-15.6	18.1	-0.7	
Freight transport/warehousing	22.5	-65.2	-66.9	-69.8	-65.2	-86.3	-88.6	49.0	87.8	76.8	
Electric/gas utilities	Loss	Profit	Profit	Profit	Profit	Profit	Profit	-44.3	-21.7	-31.7	
Telecommunications	23.9	-33.3	-30.4	-38.9	-7.9	-16.7	-9.7	31.0	35.8	27.5	
Broadcasters/ad agencies	-6.9	-22.8	-21.4	-12.7	-4.5	-34.7	-34.9	4.5	-7.9	-6.7	
Amusement	24.2	-13.3	-1.7	-8.7	6.4	-29.6	-20.5	42.2	23.8	45.5	
Software business	9.2	-13.5	-13.2	-11.0	-15.1	-17.9	-21.4	-10.8	-1.9	-9.7	
Services	-9.1	-12.5	-15.4	-11.8	10.3	-8.4	-9.9	6.2	16.0	12.2	
NON-MANUFACTURERS	-7.3	-24.3	-19.0	-25.7	-5.8	-23.4	-17.6	0.4	16.2	12.0	
DIR 300	-17.1	-90.1	-89.7	-89.7	-63.6	-77.4	-72.8	321.3	442.4	389.9	

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Company Projections vs. DIR Estimate: Recurring Profit (consol; full-year; y/y %)

Chart 30

	FY08			09		
	Previous		Results	Previous	Revised	
	Company	DIR		DIR	Company	DIR
Textiles	-81.5	-84.5	-80.3	36.7	-20.1	-29.5
Pulp & paper	-11.4	-10.8	-27.5	127.2	40.7	129.4
Chemicals	-61.5	-64.2	-70.6	-41.4	-18.8	-52.1
Glass and ceramics	-64.0	-63.3	-60.7	-44.7	-73.8	-58.1
Steel	-32.4	-33.5	-33.4	-75.7	Loss	Loss
Nonferrous metals	-94.4	-95.7	-94.5	Loss	-9.0	Loss
Basic materials	-56.5	-58.0	-59.4	-54.9	-74.0	-81.4
Machinery	-49.1	-49.5	-56.3	-60.1	-67.5	-71.0
Electrical/electronics	Loss	Loss	Loss	Loss	Loss	Loss
Automobiles	Loss	Loss	Loss	Loss	Loss	Loss
Precision instruments	-63.6	-63.8	-63.8	-69.8	-70.2	-72.5
Assemblers	Loss	Loss	Loss	Loss	Loss	Loss
Foods	-16.6	-15.3	-15.0	4.8	-3.5	2.4
Pharmaceuticals	-26.5	-26.0	-23.6	24.6	8.8	17.5
Toiletries	-10.9	-9.6	-15.3	6.0	4.2	-4.1
Petroleum	-74.6	-77.6	-80.1	125.2	150.1	138.2
Shipbuilders/plant equipment	-35.1	-34.9	-16.0	-16.5	-60.6	-62.7
Other manufacturing	-39.9	-40.3	-39.3	26.2	13.3	16.5
MANUFACTURERS	-80.3	-81.3	-80.6	-39.8	-40.0	-45.0
Construction/home fixtures	-32.9	-33.7	-28.2	19.9	2.0	4.3
Trading houses	-8.2	-16.9	-26.6	-29.9	-43.0	-35.6
Retailing	-9.5	-10.0	-11.2	3.3	-1.9	-2.7
Non-banks	Loss	Loss	Loss	Loss	Profit	Loss
Real estate	-23.7	-24.5	-24.6	-7.3	-8.5	-10.1
Passenger transport	-34.1	-35.5	-33.9	-21.4	-37.2	-44.8
Freight transport/warehousing	-25.3	-26.5	-27.8	-37.5	-48.7	-53.4
Electric/gas utilities	-90.7	-52.1	-66.7	276.6	409.8	447.8
Telecommunications	-8.1	-4.9	-10.7	6.4	-1.0	4.6
Broadcasters/ad agencies	-14.8	-13.9	-9.6	0.4	-21.3	-20.2
Amusement	-17.6	-19.5	-5.6	92.8	19.7	37.5
Software business	-5.6	-5.6	-5.0	-11.8	-10.6	-14.7
Services	-13.1	-14.3	-12.4	1.9	-4.8	-6.3
NON-MANUFACTURERS	-24.5	-24.5	-27.8	7.8	-0.8	1.2
DIR 300	-62.7	-63.4	-64.0	-8.8	-15.2	-15.8

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Company Projections vs. DIR Estimate: Operating Profit (half-year; y/y %)										Chart 31
	1H FY08	2H 08			1H 09			2H 09		
	Results	Previous		Results	Previous	Revised		Previous	Revised	
		Company	DIR			DIR	Company		DIR	DIR
Textiles	-43.7	Loss	Loss	Loss	-84.7	Loss	Loss	Profit	Profit	Profit
Pulp & paper	22.8	-34.5	-33.5	-61.6	129.0	-10.6	7.8	124.9	151.5	392.4
Chemicals	-21.1	Loss	Loss	Loss	-93.5	Loss	Loss	Profit	Profit	Profit
Glass and ceramics	-14.7	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Steel	-1.9	-65.2	-67.3	-67.1	-95.6	Loss	Loss	-11.9	-16.6	-32.5
Nonferrous metals	-32.0	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit
Basic materials	-16.0	Loss	Loss	Loss	-91.5	Loss	Loss	Profit	Profit	Profit
Machinery	-10.1	-91.5	-92.4	Loss	-82.7	-98.8	-93.9	231.7	Profit	Profit
Electrical/electronics	-35.1	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit
Automobiles	-38.3	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit
Precision instruments	-27.2	Loss	Loss	Loss	-95.9	Loss	Loss	Profit	Profit	Profit
Assemblers	-32.3	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Foods	-11.7	-21.3	-18.7	-18.1	-4.3	-19.7	-11.2	14.5	13.3	16.5
Pharmaceuticals	-38.5	-7.8	-6.6	-0.5	15.9	7.4	15.1	33.5	10.2	19.8
Toiletries	2.6	-23.4	-20.9	-31.8	-8.7	-24.7	-24.9	23.8	44.6	25.0
Petroleum	10.7	Loss	Loss	Loss	-55.3	-69.7	-64.8	Profit	Profit	Profit
Shipbuilders/plant equipment	99.2	Loss	-100.0	-71.9	-64.7	-87.8	-93.0	810,354.5	33.2	41.7
Other manufacturing	-9.2	-73.7	-74.7	-72.5	-25.0	-39.1	-34.0	229.0	203.6	199.9
MANUFACTURERS	-24.0	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Construction/home fixtures	-23.4	-39.0	-40.3	-31.4	1.9	-38.1	-32.5	34.6	30.6	30.5
Trading houses	29.9	-51.8	-70.4	-91.2	-56.5	-72.0	-69.6	103.6	448.4	540.2
Retailing	-2.8	-16.4	-17.3	-19.7	-3.0	-11.9	-13.4	11.0	10.6	10.7
Non-banks	-31.8	Loss	Loss	Loss	-66.8	-57.8	-69.9	Loss	Profit	Loss
Real estate	-6.0	-35.0	-36.3	-36.6	-19.0	-13.8	-13.8	3.7	-3.4	-6.6
Passenger transport	-14.4	-69.4	-73.2	-68.7	-17.6	-53.4	-50.9	-43.1	42.0	-15.4
Freight transport/warehousing	26.2	-69.9	-72.2	-74.5	-61.4	-87.5	-89.7	56.4	117.3	101.9
Electric/gas utilities	Loss	Profit	Profit	Profit	Profit	Profit	Profit	-59.5	-20.9	-27.4
Telecommunications	23.7	-37.8	-31.5	-42.7	-9.9	-18.2	-11.5	34.0	33.7	37.0
Broadcasters/ad agencies	-5.7	-22.5	-20.9	-12.9	-4.6	-34.9	-34.9	5.6	-8.6	-6.6
Amusement	6.7	-38.5	-42.0	-16.1	17.7	-25.2	-22.7	211.5	68.8	103.3
Software business	3.9	-13.3	-13.2	-12.3	-13.4	-17.9	-19.8	-10.3	-3.5	-9.7
Services	-10.3	-15.9	-18.5	-14.5	-1.5	-24.3	-22.2	5.7	16.3	10.9
NON-MANUFACTURERS	-10.6	-40.9	-40.8	-48.0	-6.4	-29.0	-25.0	32.9	56.1	54.2
DIR 300	-19.6	Loss	Loss	Loss	-66.9	-85.7	-80.9	Profit	Profit	Profit

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Company Projections vs. DIR Estimate: Net Income (consol; full-year; y/y %)

Chart 32

	FY08			09		
	Previous		Results	Previous	Revised	
	Company	DIR		DIR	Company	DIR
Textiles	Loss	Loss	Loss	Profit	Profit	Loss
Pulp & paper	19.1	-9.0	Loss	304.8	Profit	Profit
Chemicals	-78.5	-82.5	Loss	-8.6	Profit	Profit
Glass and ceramics	-90.4	-90.2	Loss	Loss	Loss	Loss
Steel	-51.7	-53.0	-55.5	-71.6	Loss	Loss
Nonferrous metals	Loss	Loss	Loss	Loss	Loss	Loss
Basic materials	-78.3	-80.9	-95.9	-43.0	Loss	Loss
Machinery	-56.5	-56.7	-64.5	-68.4	-73.7	-77.5
Electrical/electronics	Loss	Loss	Loss	Loss	Loss	Loss
Automobiles	Loss	Loss	Loss	Loss	Loss	Loss
Precision instruments	-82.5	-81.0	Loss	-63.6	Profit	Profit
Assemblers	Loss	Loss	Loss	Loss	Loss	Loss
Foods	-33.5	-33.3	-39.2	19.6	11.8	28.5
Pharmaceuticals	-69.9	-69.7	-51.6	212.7	81.9	94.4
Toiletries	-13.5	-12.6	-14.9	7.4	7.5	-6.2
Petroleum	Loss	Loss	Loss	Profit	Profit	Profit
Shipbuilders/plant equipment	-74.3	-74.1	-60.7	74.5	-32.7	-35.6
Other manufacturing	-73.5	-73.3	-66.8	182.9	105.2	115.2
MANUFACTURERS	Loss	Loss	Loss	Profit	Profit	Loss
Construction/home fixtures	-64.6	-67.5	-77.2	152.7	206.2	217.2
Trading houses	-12.2	-20.8	-30.0	-32.2	-36.0	-31.6
Retailing	-21.7	-26.8	-41.5	34.7	43.8	41.4
Non-banks	Loss	Loss	Loss	Loss	Profit	Loss
Real estate	-32.4	-35.8	-30.3	5.8	-1.0	-1.8
Passenger transport	-30.3	-31.2	-37.7	-26.7	-34.2	-49.8
Freight transport/warehousing	-33.4	-34.2	-39.0	-31.3	-47.8	-52.3
Electric/gas utilities	Loss	-57.5	Loss	1,075.6	Profit	Profit
Telecommunications	-5.0	1.2	-10.7	-0.1	-6.1	0.2
Broadcasters/ad agencies	-22.7	-22.7	-55.6	28.8	70.5	79.5
Amusement	-12.4	-13.6	0.8	107.6	27.3	49.9
Software business	1.2	0.2	-23.3	-7.3	20.4	14.9
Services	-29.6	-30.7	-37.2	36.7	48.6	43.5
NON-MANUFACTURERS	-30.7	-31.2	-44.3	18.1	29.3	29.9
DIR 300	-85.5	-86.5	-96.0	99.5	463.5	455.3

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Company Projections vs. DIR Estimate: Operating Profit (half-year; y/y %)										Chart 33
	1H FY08	2H 08			1H 09			2H 09		
	Results	Previous est.		Results	Previous DIR	Revised		Previous DIR	Revised	
		Company	DIR			Company	DIR		Company	DIR
Textiles	-68.1	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Pulp & paper	55.6	-0.9	-44.5	Loss	285.0	29.6	65.0	335.2	Profit	Profit
Chemicals	-27.1	Loss	Loss	Loss	-99.3	Loss	Loss	Profit	Profit	Profit
Glass and ceramics	-34.3	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Steel	-6.1	Loss	Loss	Loss	-99.6	Loss	Loss	Profit	Profit	Profit
Nonferrous metals	-30.9	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Loss
Basic materials	-22.4	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Machinery	-12.2	Loss	Loss	Loss	-91.6	Loss	Loss	Profit	Profit	Profit
Electrical/electronics	-44.1	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Loss
Automobiles	-37.4	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit
Precision instruments	-29.8	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Assemblers	-34.3	Loss	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit
Foods	-9.9	-56.1	-55.6	-67.2	-16.9	-43.2	-24.0	90.0	156.0	166.0
Pharmaceuticals	-39.5	Loss	Loss	-71.6	16.9	17.2	18.9	Profit	310.1	360.2
Toiletries	17.9	-37.0	-35.4	-39.5	-12.5	-20.3	-27.8	34.6	48.1	25.5
Petroleum	-11.7	Loss	Loss	Loss	-50.3	-77.2	-68.6	Profit	Profit	Profit
Shipbuilders/plant equipment	52.4	Loss	Loss	Loss	-59.8	-89.4	-94.1	Profit	Profit	Profit
Other manufacturing	-19.0	Loss	Loss	Loss	-18.2	-34.8	-28.4	Profit	Profit	Profit
MANUFACTURERS	-28.9	Loss	Loss	Loss	Loss	Loss	Loss	Profit	Profit	Profit
Construction/home fixtures	-44.9	-79.3	-84.3	Loss	31.6	-48.5	-38.6	471.0	Profit	Profit
Trading houses	15.8	-45.7	-64.6	-84.7	-57.1	-67.9	-67.3	65.4	252.3	290.9
Retailing	-13.3	-30.5	-41.2	-71.3	11.5	0.6	-1.4	70.8	182.1	178.2
Non-banks	-39.5	Loss	Loss	Loss	-94.8	-58.3	-71.3	Loss	Profit	Loss
Real estate	-20.6	-40.5	-46.2	-37.1	-6.2	0.1	1.9	18.2	-2.0	-5.1
Passenger transport	-16.8	-79.9	-84.1	Loss	-24.1	-75.2	-65.8	-76.3	Profit	Profit
Freight transport/warehousing	36.4	-91.3	-92.9	Loss	-64.3	-93.7	-97.5	495.9	Profit	Profit
Electric/gas utilities	Loss	Profit	Profit	Profit	Profit	Profit	Profit	-41.6	156.4	119.2
Telecommunications	63.5	-50.7	-40.3	-60.2	-18.4	-30.0	-20.0	33.2	59.4	55.4
Broadcasters/ad agencies	-24.2	-21.1	-21.2	-87.3	26.4	-22.4	-23.0	31.1	627.9	694.4
Amusement	16.8	-38.0	-40.1	-13.2	14.7	-28.7	-25.3	266.1	93.4	138.4
Software business	4.9	-2.0	-4.0	-48.4	-8.0	-17.4	-17.1	-6.5	89.3	73.2
Services	-35.5	-22.4	-24.9	-39.3	36.6	4.7	4.4	36.8	105.0	93.9
NON-MANUFACTURERS	-9.4	-58.3	-59.3	-89.2	-11.1	-36.5	-31.4	102.0	742.4	693.7
DIR 300	-22.6	Loss	Loss	Loss	-77.0	Loss	-95.4	Profit	Profit	Profit

Source: Compiled by DIR.

Note: Company projections as of 28 May 2009.

Comparison with Previous Consolidated Sales Estimates (Mar 2009; Y bil)

Chart 34

	FY07		08			09 E			10 E		
		Y/y %		Y/y %	Chg		Y/y %	Chg		Y/y %	Chg
Textiles	4,276.3	4.4	3,790.2	-11.4	-60.8	3,522.0	-7.1	-301.0	3,670.0	4.2	-221.0
Pulp & paper	2,965.4	3.9	2,901.9	-2.1	-46.1	2,728.0	-6.0	-43.0	2,752.0	0.9	15.0
Chemicals	17,708.7	8.5	16,322.7	-7.8	-235.1	13,600.0	-16.7	-840.0	14,488.0	6.5	-620.0
Glass and ceramics	4,750.5	6.9	4,171.9	-12.2	6.6	3,480.8	-16.6	-147.7	3,638.0	4.5	-137.2
Steel	13,464.4	10.0	13,944.5	3.6	27.5	9,692.0	-30.5	-1,288.0	10,689.0	10.3	-892.0
Nonferrous metals	9,630.9	7.6	8,008.3	-16.8	-26.7	6,237.0	-22.1	-768.0	6,777.0	8.7	-551.0
Basic materials	52,796.1	7.9	49,139.6	-6.9	-334.6	39,259.8	-20.1	-3,387.7	42,014.0	7.0	-2,406.2
Machinery	10,437.8	14.0	9,279.5	-11.1	26.3	7,221.6	-22.2	-230.0	7,741.4	7.2	-281.0
Electrical/electronics	67,061.2	4.3	58,299.4	-13.1	-303.3	53,927.4	-7.5	312.6	55,215.6	2.4	75.5
Automobiles	77,440.4	9.0	62,653.9	-19.1	109.5	51,574.0	-17.7	-1,007.0	57,015.0	10.5	-141.0
Precision instruments	20,202.8	5.0	17,858.6	-11.6	-54.6	15,919.5	-10.9	324.5	17,037.2	7.0	1,077.2
Assemblers	175,142.3	7.0	148,091.3	-15.4	-222.2	128,642.5	-13.1	-599.9	137,009.2	6.5	730.7
Foods	19,261.7	12.4	20,135.9	4.5	-26.7	19,103.5	-5.1	153.5	19,197.0	0.5	132.2
Pharmaceuticals	5,596.4	4.4	5,755.8	2.8	-17.1	6,037.5	4.9	234.7	6,142.5	1.7	190.2
Toiletries	2,949.4	4.7	2,778.4	-5.8	-32.4	2,685.0	-3.4	-66.0	2,750.5	2.4	-78.5
Petroleum	22,722.0	11.1	22,503.9	-1.0	-251.3	14,990.0	-33.4	-1,560.0	15,560.0	3.8	-1,100.0
Shipbuilders/plant equipment	7,870.1	6.0	7,642.6	-2.9	-12.4	6,998.0	-8.4	-465.0	7,096.0	1.4	-648.0
Other manufacturing	58,399.7	9.8	58,816.6	0.7	-339.9	49,814.0	-15.3	-1,702.8	50,746.0	1.9	-1,504.1
MANUFACTURERS	286,338.0	7.7	256,047.5	-10.6	-896.7	217,716.3	-15.0	-5,690.4	229,769.2	5.5	-3,179.6
Construction/home fixtures	16,726.8	1.1	16,831.2	0.6	-162.3	16,069.5	-4.5	-182.0	15,752.1	-2.0	-172.9
Trading houses	4,686.3	8.8	5,120.0	9.3	-49.5	4,230.4	-17.4	90.8	4,535.8	7.2	191.3
Retailing	22,171.6	4.9	22,017.2	-0.7	-85.6	21,558.7	-2.1	-403.0	21,917.9	1.7	-575.7
Non-banks	2,158.8	0.1	1,977.2	-8.4	-5.3	1,747.9	-11.6	-89.5	1,617.3	-7.5	-110.0
Real estate	3,473.0	1.3	3,631.2	4.6	-8.8	3,645.0	0.4	95.0	3,770.0	3.4	30.0
Passenger transport	12,322.0	0.6	11,841.8	-3.9	-5.2	11,346.0	-4.2	-62.0	11,571.0	2.0	-30.0
Freight transport/warehousing	8,045.6	12.4	7,755.4	-3.6	-62.6	6,350.0	-18.1	-419.0	6,643.0	4.6	-442.0
Electric/gas utilities	15,129.8	5.3	16,017.3	5.9	-172.7	14,280.0	-10.8	-210.0	14,010.0	-1.9	-185.0
Telecommunications	14,277.2	1.3	13,913.8	-2.5	-92.2	13,819.0	-0.7	-120.0	13,875.0	0.4	-99.0
Broadcasters/ad agencies	5,131.6	0.8	4,919.4	-4.1	-5.8	4,569.0	-7.1	-160.0	4,681.0	2.5	-37.9
Amusement	3,400.4	27.4	3,419.4	0.6	-50.2	3,582.5	4.8	-249.7	3,616.0	0.9	-148.2
Software business	1,945.2	5.6	1,943.8	-0.1	-21.9	1,884.6	-3.0	-41.9	1,916.8	1.7	-41.1
Services	2,725.7	7.5	2,804.3	2.9	1.6	2,819.4	0.5	-45.5	2,885.7	2.4	-52.4
NON-MANUFACTURERS	112,194.1	4.3	112,192.2	-0.0	-720.3	105,902.0	-5.6	-1,796.8	106,791.6	0.8	-1,672.9
DIR 300	398,532.1	6.7	368,239.6	-7.6	-1,617.0	323,618.3	-12.1	-7,487.2	336,560.8	4.0	-4,852.5
FINANCIALS	28,350.0	1.8	23,982.9	-15.4	-692.7	23,045.1	-3.9	-2,181.5	23,545.9	2.2	-2,410.0
DIR 310	426,882.1	6.4	392,222.5	-8.1	-2,309.8	346,663.4	-11.6	-9,668.7	360,106.7	3.9	-7,262.5

Source: Compiled by DIR.

Note: Chg indicates changes from our previous estimates.

E: DIR estimates.

Comparison with Previous Consolidated Operating Profit Estimates (Mar 2009; Y bil) Chart 35

	FY07		08			09 E			10 E		
		Y/y %		Y/y %	Chg		Y/y %	Chg		Y/y %	Chg
Textiles	293.3	-8.1	87.3	-70.2	3.3	70.0	-19.8	-16.0	119.0	70.0	-26.0
Pulp & paper	87.8	-30.8	68.0	-22.5	-15.0	157.0	130.9	-20.0	171.0	8.9	13.0
Chemicals	1,386.9	4.1	472.1	-66.0	-109.2	244.4	-48.2	-68.9	611.3	150.1	4.8
Glass and ceramics	512.7	16.0	277.1	-46.0	25.6	118.7	-57.2	-4.3	301.7	154.2	36.4
Steel	1,636.1	-5.3	1,156.2	-29.3	0.2	4.0	-99.7	-317.0	516.5	12,812.5	-124.5
Nonferrous metals	585.1	-1.6	41.0	-93.0	8.0	22.5	-45.1	37.0	155.5	591.1	45.0
Basic materials	4,501.9	-0.9	2,101.7	-53.3	-87.1	616.6	-70.7	-389.2	1,875.0	204.1	-51.3
Machinery	1,395.2	20.4	706.6	-49.4	-49.3	188.1	-73.4	-87.8	404.6	115.1	-88.6
Electrical/electronics	3,270.8	27.2	-85.6	Loss	217.7	197.9	Profit	704.8	1,279.7	546.6	622.9
Automobiles	5,742.6	8.3	-110.7	Loss	215.7	-836.9	Loss	306.4	1,094.3	Profit	295.1
Precision instruments	2,121.7	9.1	855.7	-59.7	-4.7	236.9	-72.3	-1.1	875.4	269.5	320.7
Assemblers	12,530.3	14.2	1,366.0	-89.1	379.4	-214.0	Loss	922.3	3,654.0	Profit	1,150.2
Foods	960.3	9.5	884.1	-7.9	3.9	796.1	-10.0	-23.4	896.5	12.6	-35.9
Pharmaceuticals	1,202.9	2.7	1,021.6	-15.1	28.0	1,199.1	17.4	-4.4	1,233.7	2.9	-53.7
Toiletries	240.9	9.9	205.7	-14.6	-15.6	192.2	-6.6	-35.3	218.0	13.4	-24.8
Petroleum	1,261.0	19.7	251.5	-80.1	-29.9	647.0	157.2	-30.0	714.0	10.4	-43.0
Shipbuilders/plant equipment	327.7	12.3	276.4	-15.6	41.9	145.0	-47.5	-52.0	233.0	60.7	-53.8
Other manufacturing	3,992.8	10.5	2,639.3	-33.9	28.4	2,979.4	12.9	-145.1	3,295.2	10.6	-211.2
MANUFACTURERS	21,025.0	9.9	6,107.0	-71.0	320.6	3,382.0	-44.6	388.0	8,824.2	160.9	887.7
Construction/home fixtures	574.9	-17.8	442.4	-23.0	23.4	420.9	-4.9	-22.8	438.3	4.1	2.0
Trading houses	1,449.4	6.5	1,756.7	21.2	-78.7	979.5	-44.2	19.0	1,214.0	23.9	89.5
Retailing	1,011.5	-6.0	907.6	-10.3	-18.3	886.1	-2.4	-56.3	964.7	8.9	-58.9
Non-banks	352.9	Profit	-189.4	Loss	-110.7	-3.0	Loss	82.6	-124.6	Loss	18.0
Real estate	593.9	11.8	491.5	-17.3	-2.5	456.5	-7.1	-8.5	516.0	13.0	-34.0
Passenger transport	1,426.1	8.3	1,080.5	-24.2	17.0	786.5	-27.2	-113.5	1,048.5	33.3	-75.5
Freight transport/warehousing	644.9	50.9	463.7	-28.1	-10.3	229.6	-50.5	-69.3	301.7	31.4	-35.0
Electric/gas utilities	717.5	-50.8	410.8	-42.7	-58.2	1,118.0	172.1	1.0	882.0	-21.1	-72.0
Telecommunications	1,705.1	17.5	1,553.0	-8.9	-75.0	1,605.0	3.4	-135.0	1,671.0	4.1	-136.0
Broadcasters/ad agencies	307.6	-7.1	276.6	-10.1	14.5	221.4	-20.0	-40.8	266.4	20.3	-18.4
Amusement	655.6	41.5	680.9	3.9	-28.5	785.5	15.4	-111.7	830.0	5.7	-88.0
Software business	190.4	26.5	186.3	-2.2	2.3	157.5	-15.5	-2.7	169.0	7.3	-5.2
Services	298.9	6.6	267.6	-10.5	5.2	269.8	0.8	-14.5	294.5	9.2	-10.9
NON-MANUFACTURERS	9,928.6	4.1	8,328.1	-16.1	-319.8	7,913.3	-5.0	-472.5	8,471.5	7.1	-424.4
DIR 300	30,953.6	8.0	14,435.2	-53.4	0.8	11,295.3	-21.8	-84.5	17,295.6	53.1	463.3

Source: Compiled by DIR.

Note: Chg indicates changes from our previous estimates.

E: DIR estimates.

Comparison with Previous Consolidated Recurring Profit Estimates (Mar 2009; Y bil)

Chart 36

	FY07		08			09 E			10 E		
		Y/y %		Y/y %	Chg		Y/y %	Chg		Y/y %	Chg
Textiles	254.5	-13.9	50.1	-80.3	10.6	35.3	-29.5	-18.7	85.3	141.6	-30.7
Pulp & paper	82.4	-36.5	59.7	-27.5	-13.8	137.0	129.4	-30.0	156.0	13.9	8.0
Chemicals	1,315.1	-2.5	386.8	-70.6	-83.5	185.4	-52.1	-90.1	575.7	210.5	-11.0
Glass and ceramics	471.5	15.0	185.3	-60.7	12.1	77.7	-58.1	-18.1	273.2	251.6	27.7
Steel	1,630.4	-7.4	1,085.9	-33.4	1.4	-80.0	Loss	-343.0	489.5	Profit	-118.0
Nonferrous metals	699.9	1.4	38.6	-94.5	8.6	-20.0	Loss	-8.0	152.0	Profit	41.0
Basic materials	4,453.9	-3.9	1,806.3	-59.4	-64.6	335.4	-81.4	-507.9	1,731.7	416.3	-83.0
Machinery	1,368.9	16.1	597.6	-56.3	-93.4	173.1	-71.0	-102.9	390.9	125.8	-111.1
Electrical/electronics	3,097.6	25.4	-1,278.4	Loss	136.6	-449.9	Loss	510.3	1,048.8	Profit	580.1
Automobiles	5,839.0	9.3	-316.7	Loss	128.8	-942.6	Loss	189.6	1,038.0	Profit	185.8
Precision instruments	2,074.4	7.5	750.2	-63.8	-0.6	206.5	-72.5	-20.3	854.9	314.0	303.4
Assemblers	12,379.9	13.4	-247.3	Loss	171.4	-1,012.9	Loss	576.7	3,332.6	Profit	958.3
Foods	896.7	2.2	762.3	-15.0	5.2	780.3	2.4	-13.3	875.1	12.1	-31.4
Pharmaceuticals	1,344.6	0.5	1,027.3	-23.6	32.2	1,207.2	17.5	-33.3	1,272.9	5.4	-51.8
Toiletries	237.4	7.4	201.2	-15.3	-13.5	192.9	-4.1	-34.7	218.4	13.2	-24.0
Petroleum	1,355.6	11.5	269.5	-80.1	-33.7	642.0	138.2	-41.0	710.0	10.6	-53.0
Shipbuilders/plant equipment	284.1	9.9	238.7	-16.0	53.7	89.0	-62.7	-65.5	177.0	98.9	-77.3
Other manufacturing	4,118.4	5.3	2,499.0	-39.3	43.8	2,911.4	16.5	-187.8	3,253.4	11.7	-237.5
MANUFACTURERS	20,952.2	7.6	4,058.0	-80.6	150.6	2,233.8	-45.0	-119.0	8,317.6	272.3	637.8
Construction/home fixtures	564.0	-23.0	404.7	-28.2	30.6	422.2	4.3	-26.3	437.6	3.6	-6.1
Trading houses	1,706.3	5.9	1,252.4	-26.6	-165.6	806.5	-35.6	-187.0	1,222.0	51.5	-18.0
Retailing	1,049.2	-5.4	932.1	-11.2	-12.4	907.3	-2.7	-68.5	998.8	10.1	-64.4
Non-banks	413.3	1,222.9	-241.4	Loss	-111.6	-4.6	Loss	75.4	-110.1	Loss	21.4
Real estate	525.5	12.6	396.0	-24.6	-1.0	356.0	-10.1	-12.0	414.0	16.3	-39.0
Passenger transport	1,052.8	12.8	696.1	-33.9	17.1	384.0	-44.8	-150.0	677.5	76.4	-118.5
Freight transport/warehousing	664.9	45.9	480.3	-27.8	-8.3	223.9	-53.4	-81.6	297.1	32.7	-47.2
Electric/gas utilities	490.1	-59.0	163.0	-66.7	-72.0	893.0	447.8	8.0	657.0	-26.4	-70.0
Telecommunications	1,730.2	16.6	1,545.6	-10.7	-100.4	1,617.0	4.6	-135.0	1,683.0	4.1	-136.0
Broadcasters/ad agencies	327.9	-5.6	296.5	-9.6	14.1	236.5	-20.2	-47.1	280.7	18.7	-27.1
Amusement	608.5	13.0	574.5	-5.6	84.6	790.0	37.5	-154.7	876.0	10.9	-89.5
Software business	202.5	26.5	192.3	-5.0	1.1	164.1	-14.7	-4.6	176.3	7.4	-6.9
Services	306.0	7.6	268.1	-12.4	5.9	251.2	-6.3	-15.8	296.2	17.9	-11.8
NON-MANUFACTURERS	9,641.3	3.1	6,960.3	-27.8	-317.8	7,047.1	1.2	-799.2	7,906.1	12.2	-613.1
DIR 300	30,593.5	6.2	11,018.3	-64.0	-167.2	9,281.0	-15.8	-918.1	16,223.7	74.8	24.6
FINANCIALS	2,884.4	-30.6	-1,534.8	Loss	-1,328.4	1,704.6	Profit	-423.1	2,296.3	34.7	-577.5
DIR 310	33,477.9	1.5	9,483.5	-71.7	-1,495.6	10,985.6	15.8	-1,341.2	18,520.0	68.6	-552.9

Source: Compiled by DIR.

Note: Chg indicates changes from our previous estimates.

E: DIR estimates.

Comparison with Previous Consolidated Net Income Estimates (Mar 2009; Y bil)										Chart 37		
	FY07		08			09 E			10 E			
		Y/y %		Y/y %	Chg		Y/y %	Chg		Y/y %	Chg	
Textiles	117.5	-32.8	-89.0	Loss	-19.0	-1.3	Loss	-8.3	37.4	Profit	-19.1	
Pulp & paper	23.1	-53.4	-21.8	Loss	-42.8	68.0	Profit	-17.0	78.0	14.7	3.0	
Chemicals	850.8	5.1	-11.0	Loss	-159.9	16.6	Profit	-119.6	292.4	1,661.4	-30.1	
Glass and ceramics	264.4	38.2	-49.5	Loss	-75.3	-34.8	Loss	-1.9	113.7	Profit	-18.5	
Steel	947.0	-11.2	421.7	-55.5	-23.3	-141.0	Loss	-267.5	282.0	Profit	-51.5	
Nonferrous metals	345.6	-13.6	-146.8	Loss	-63.3	-73.0	Loss	-29.0	98.0	Profit	33.0	
Basic materials	2,548.3	-5.3	103.5	-95.9	-383.7	-165.5	Loss	-443.3	901.5	Profit	-83.2	
Machinery	848.3	14.4	300.9	-64.5	-66.5	67.9	-77.5	-48.3	228.9	237.4	-55.4	
Electrical/electronics	1,628.4	29.2	-2,577.5	Loss	-307.6	-833.8	Loss	36.1	511.3	Profit	378.5	
Automobiles	3,792.0	7.8	-820.4	Loss	-97.6	-715.3	Loss	155.8	746.6	Profit	207.0	
Precision instruments	1,263.9	12.2	-26.3	Loss	-266.2	85.0	Profit	-2.2	509.4	499.0	206.3	
Assemblers	7,532.5	13.3	-3,123.3	Loss	-737.9	-1,396.2	Loss	141.4	1,996.2	Profit	736.4	
Foods	505.3	4.3	307.0	-39.2	-30.1	394.5	28.5	-8.6	446.8	13.3	-8.8	
Pharmaceuticals	823.1	3.3	398.7	-51.6	149.0	775.0	94.4	-5.8	808.2	4.3	-27.4	
Toiletries	132.6	6.3	112.9	-14.9	-3.1	105.9	-6.2	-18.6	120.9	14.2	-12.9	
Petroleum	506.7	11.5	-176.7	Loss	-1.8	227.0	Profit	-15.0	277.0	22.0	-3.0	
Shipbuilders/plant equipment	204.3	31.7	80.2	-60.7	27.2	51.7	-35.6	-40.8	102.3	97.9	-47.2	
Other manufacturing	2,172.1	7.8	722.1	-66.8	141.3	1,554.1	115.2	-88.8	1,755.2	12.9	-99.3	
MANUFACTURERS	12,252.9	7.9	-2,297.6	Loss	-980.2	-7.7	Loss	-390.6	4,652.9	Profit	553.9	
Construction/home fixtures	294.1	-29.2	67.0	-77.2	-28.7	212.4	217.2	-29.4	234.7	10.5	-4.7	
Trading houses	1,484.4	21.4	1,039.2	-30.0	-135.8	711.0	-31.6	-86.0	995.0	39.9	8.0	
Retailing	461.9	-8.7	270.3	-41.5	-67.7	382.1	41.4	-73.2	473.7	24.0	-51.1	
Non-banks	226.4	Profit	-414.8	Loss	-176.5	-30.3	Loss	95.1	-138.1	Loss	24.7	
Real estate	266.2	4.6	185.4	-30.3	14.4	182.0	-1.8	1.0	215.0	18.1	-13.0	
Passenger transport	558.1	10.6	347.8	-37.7	-36.2	174.5	-49.8	-107.0	379.0	117.2	-81.0	
Freight transport/warehousing	398.7	42.2	243.2	-39.0	-19.0	116.1	-52.3	-64.1	170.6	46.9	-37.8	
Electric/gas utilities	105.8	-85.8	-66.3	Loss	-111.3	548.0	Profit	19.0	333.0	-39.2	-33.0	
Telecommunications	852.9	27.7	761.4	-10.7	-101.6	763.0	0.2	-99.0	795.0	4.2	-99.0	
Broadcasters/ad agencies	159.9	-7.0	71.0	-55.6	-52.6	127.5	79.5	-31.7	152.5	19.6	-21.1	
Amusement	318.6	2.3	321.2	0.8	45.8	481.4	49.9	-90.2	528.3	9.7	-57.7	
Software business	101.8	15.3	78.2	-23.3	-23.9	89.8	14.9	-4.8	97.4	8.5	-4.9	
Services	149.1	-0.6	93.6	-37.2	-9.7	134.3	43.5	-6.9	158.4	17.9	-6.9	
NON-MANUFACTURERS	5,378.1	15.2	2,997.2	-44.3	-702.8	3,891.8	29.9	-477.2	4,394.4	12.9	-377.5	
DIR 300	17,631.0	10.0	699.5	-96.0	-1,683.0	3,884.2	455.3	-867.9	9,047.2	132.9	176.4	
FINANCIALS	1,701.4	-32.8	-2,129.6	Loss	-1,565.6	843.8	Profit	-342.3	1,217.9	44.3	-386.2	
DIR 310	19,332.4	4.2	-1,430.1	Loss	-3,248.6	4,728.0	Profit	-1,210.2	10,265.1	117.1	-209.8	

Source: Compiled by DIR.

Note: Chg indicates changes from our previous estimates.

E: DIR estimates.